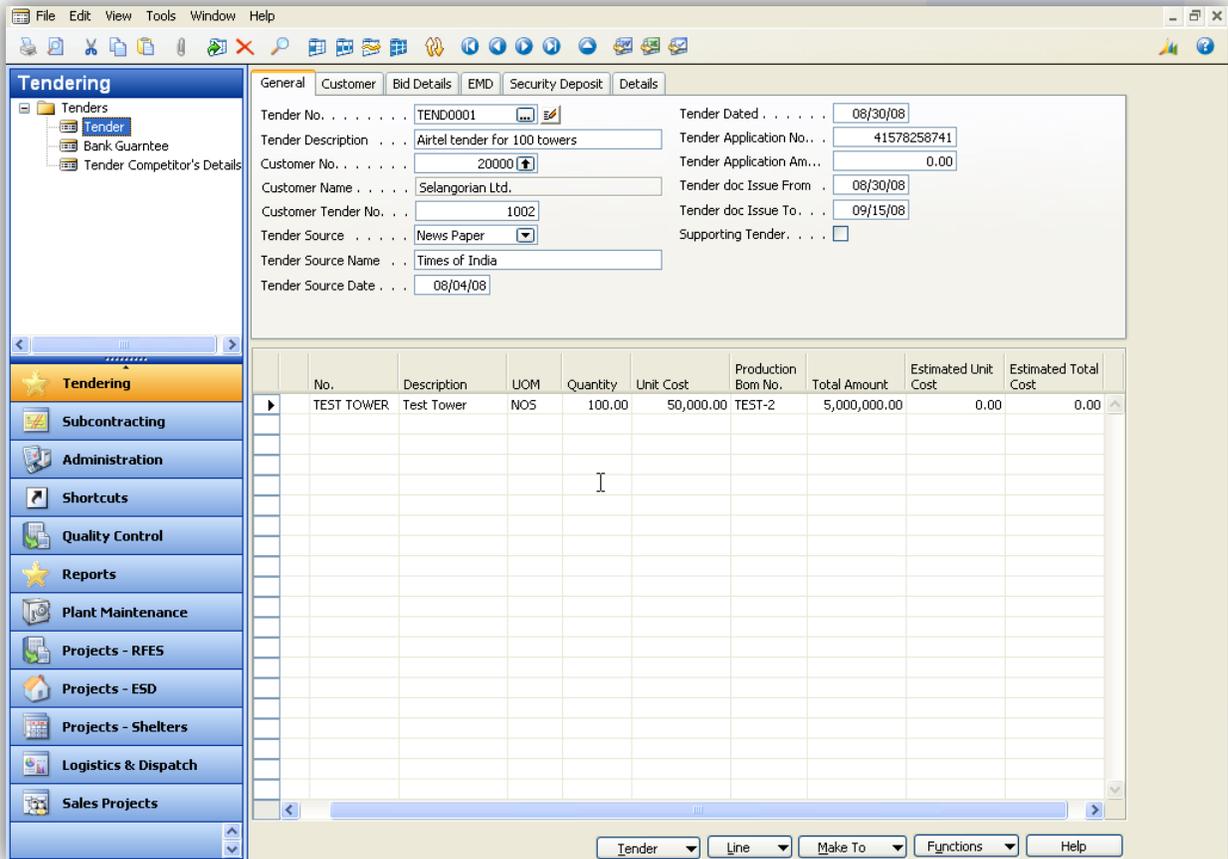# B2B Tendering
Module on Navision

Overview:

Organizations that rely on Institution business or businesses where tenders or notifications are floated require to capture information about such opportunities. Typically organizations that participate in tendering, which includes technical and commercial bids, need to record all the transactions & preparing check list of all the documents. The business involving tenders necessitates meeting deadlines and analysis at various hierarchies for approvals.

Commercials form an important part of tendering where all the transactions related to tender document amount, EMD, Security deposit and the Bank Guarantee or Fixed Deposits details have to be recorded and followed up.

B2B Tendering Module helps organizations to capture the details about new tenders, prepare check list, and document the commercial transactions.

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Key Features of the module:

1. Creation Of Tender Document

2. Tracking of tender application amount

3. Tracking of competitor details

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Key Features of the module:

4. Check list for submission of tender documents.

5. Provision to design a check list for item (product) specifications.

6. Conversion of tenders to sales orders

7. Tender scheduling.

8. Updating of tender bid details.

9. Integration of tender document with the related expenses documents on tendering.

10. Tracking of EMD details
    - Paid
    - Received
    - Adjusted

11. EMD recovery accounting and management
    - Adjustment from EMD
    - Adjustment from running bills
    - Security deposit paid and received

12. EMD recovery accounting and management
    - Bank guarantee purchase
    - Bank guarantee receipt
    - Bank guarantee closing

13. Security deposit accounting and management

14. Security deposit accounting and management
    - FDR purchase
    - FDR receipt
    - FDR closing

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