

80%

of your Leasing industry requirements can be met right out of the box



Let us help you do better

Columbus knows how to make clients more successful by adapting and implementing proven, Microsoft-based solution sets to maximise the efficiency and overall business performance of leasing companies.

With proven track of leasing companies in East and Middle Europe, we already know how to manage your leasing operations. We want to be a part of your success story by implementing innovative, proven, specialized End-to-End solution for Leasing companies “AmberLeasing”.

- ✓ Fast submission of main Proposal as well as other versions of it.
- ✓ Short decision making time.
- ✓ Full process traceability.
- ✓ Merging of acquisition and sale of leased object.
- ✓ Flexible change of contract conditions and their history.
- ✓ Automatic preparing of invoices and schedules.
- ✓ Easy expansion of services portfolio.

Solution for leasing process accounting and management Columbus **AmberLeasing** is based on Microsoft Dynamics NAV, the last version 2009.

This scalable and dynamic lease management solution enables company to manage every aspect of the main lease processes, starting with quotation, up to expiration of leasing contract. The module ensures effective administration of the company's leasing activities and it is integrated with the General Ledger, Sales&Purchases, Fixed Assets and other Microsoft Dynamics NAV modules.

Contents

Let us help you do better	1
Contents	2
1. Management of Market Participants (Contact) Data	3
2. Leased Property (Asset) Management.....	4
3. Quoting and Lease Agreements.....	5
4. Leased Property Purchase Accounting and Currency Exchange Effects Management	6
5. Lease-Related Documentation Management.....	7
6. Invoice Preparation and Printing	7
7. Receivables and Debt Management	8
8. Credit Lines Accounting and Analysis	8
9. Leasing Portfolio Accounting and Management.....	9
10. Back-office (Periodic) Activities and Reporting	9
11. Dealer's Portal	9
Contact	10

1. Management of Market Participants (Contact) Data

Market participants (contacts) are clients, suppliers, insurers, property sellers, creditors, shareholders, sureties, property back-purchasers, and direct market participants. Contact card contains such information as: address, whereabouts of contact people, company/ ID codes, VAT payers' code, invoice delivery methods, direct debit agreements, etc.

Picture 1 Management of Market Participants (Contact) Data

Features

- Grouping of market participants.
- Accumulation of the information about the shareholders.
- Accumulation of customer's financial statements.
- Assigning risk rating to customers.

2. Leased Property (Asset) Management

All leased property in the system is accounted as long term assets. This enables the use of long term assets functionality: purchasing, depreciating, and other functions.

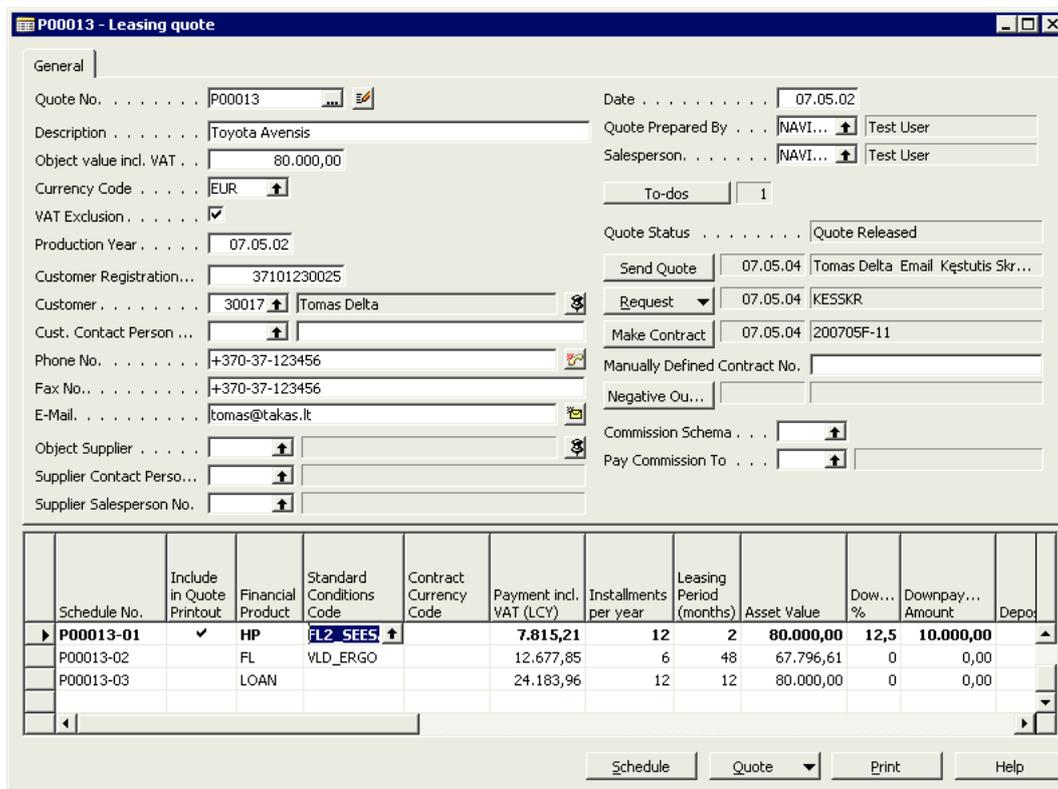
Picture 2 Leased Property (Asset) Management

Features

- Grouping of leased property.
- The status of leased property, and the changes thereof.
- Assigning risk rating to leasing assets

3. Quoting and Lease Agreements

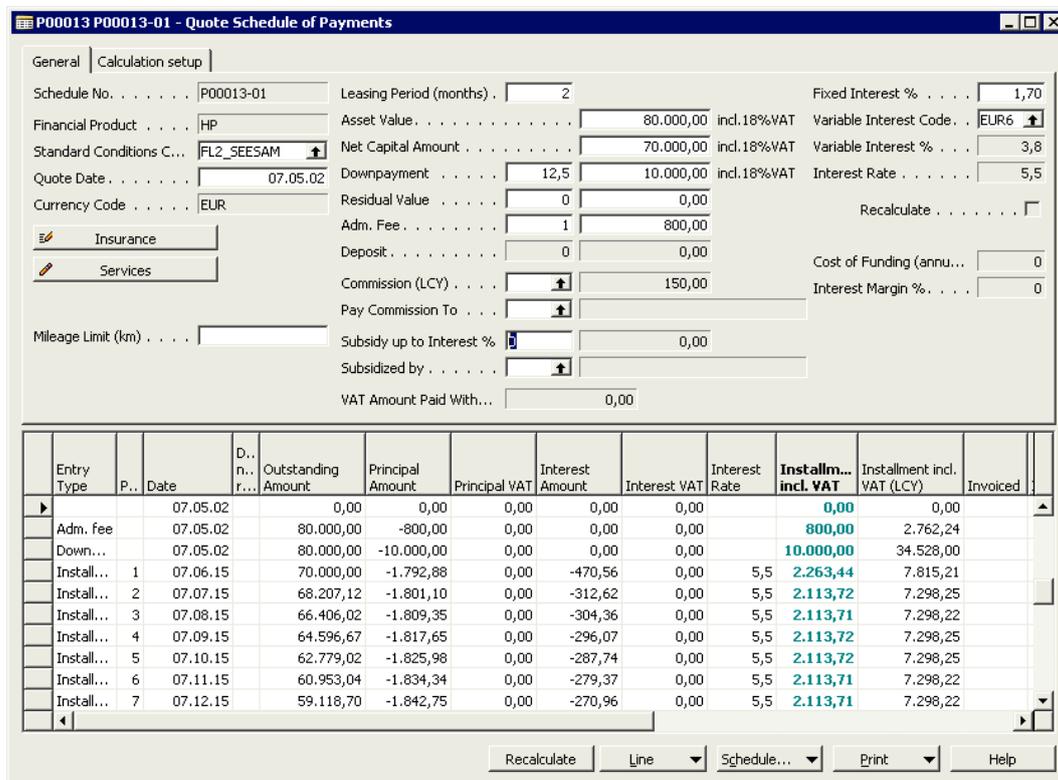
In the system a Leasing project starts from a Quote, and then a Leasing Agreement Project is prepared on the basis of such Quote. This transaction allows historical records that can be utilized for more efficient project management. Lease contracts and schedules have a range of different statuses, which allow managing the core leasing process, process of insurance events, early termination, etc.



Picture 3 Quoting and Lease Agreements

Features

- Leasing quote
- A range of basic financial products
- The status of quotes, leasing agreements and payment schedules, management thereof, history of statuses
- Additional services/insurance in the schedule of payments
- Transfer of agreement to other customer



Picture 4 Quoting and Lease Agreements

4. Leased Property Purchase Accounting and Currency Exchange Effects Management

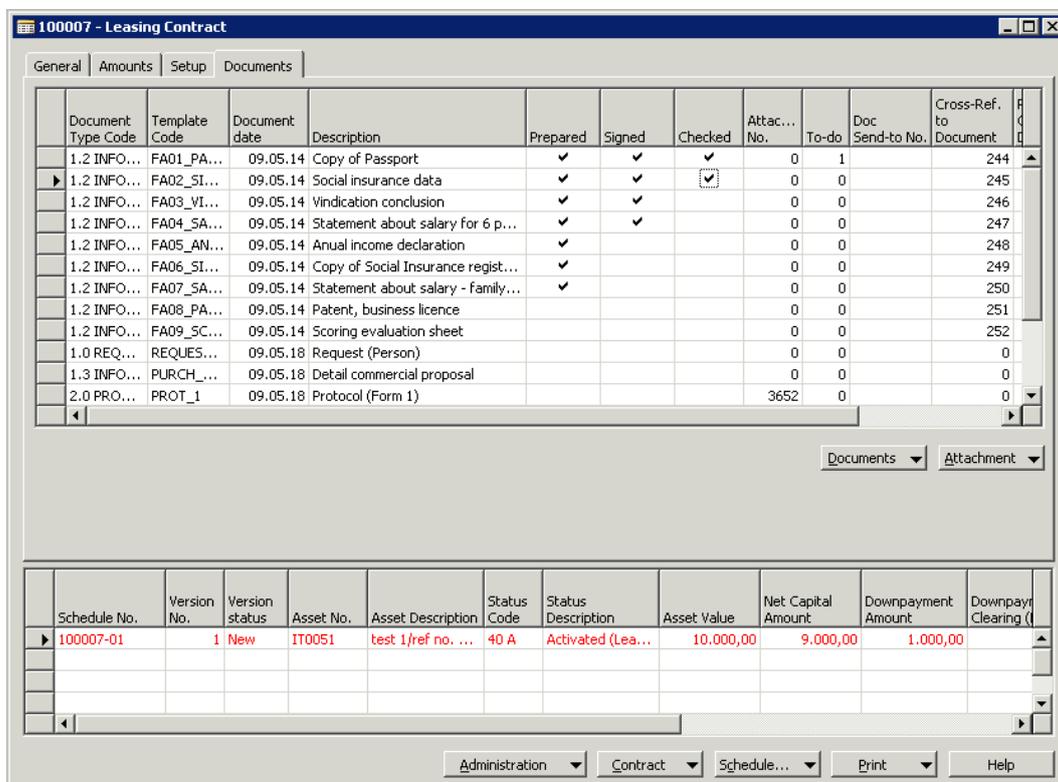
Leased property accounting is carried out according to the payment schedules in lease contracts. This allows controlling purchased property, making necessary purchasing agreements, receivables control, printing of necessary documents. Currency change effects are accounted using standard Navision functionality which is integrated with leasing process in the system.

Features

- Purchasing of leased property, purchasing agreements
- Payments for leased property, balance net-off
- Delivery notes
- Accounting for currency exchange effects

5. Lease-Related Documentation Management

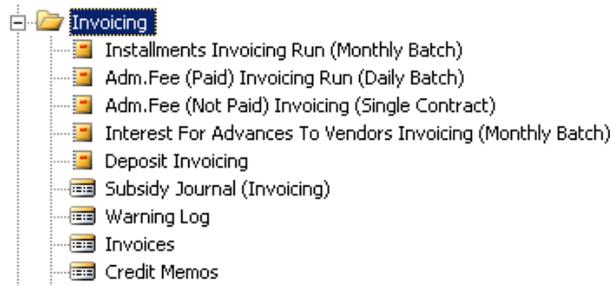
All functional areas of the system have tools for printing relevant documentation. Documents may be based on data both directly from the system, and from templates, prepared in Word or Excel, using system data, which provides flexibility to set-up the templates on user administrator level.



Picture 5 Lease-Related Documentation Management

6. Invoice Preparation and Printing

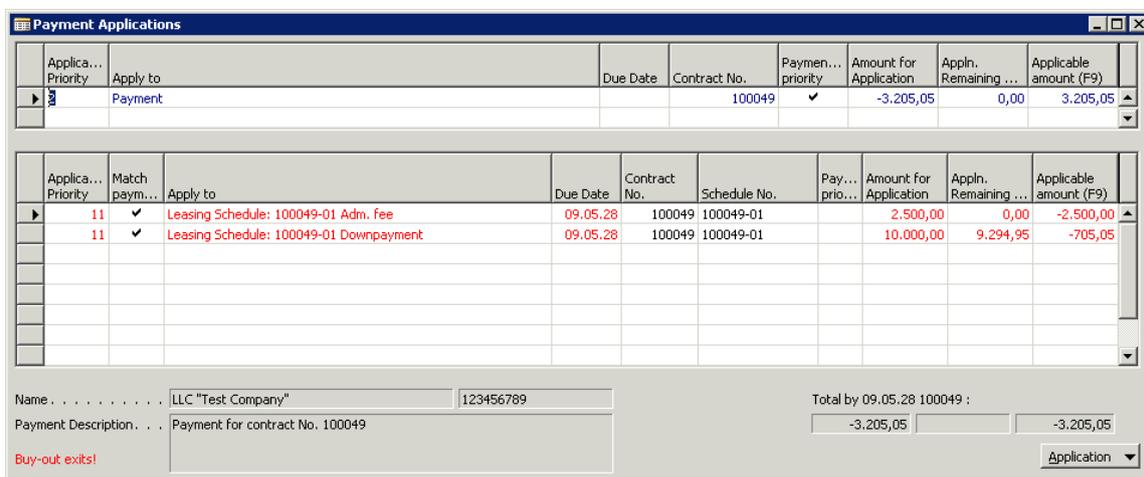
Substantial invoicing volumes require process automation. System has an option for automatic generation and registration of mainstream invoicing procedures. Special function can be applied to automate processes for creating other kinds of invoices: for administrative charges, realty tax compensation, and regular installments under the lease agreements with floating currency rates.



Picture 6 6. Invoice Preparation and Printing

7. Receivables and Debt Management

All payments, paid by customers for leasing, are classified as payments, covering certain debt according to schedule, or prepayments. Customer’s debts/payments for lease are broken down into following installment parts for deeper analysis: Principal, Interest, Administrative Fee, Downpayment, Financial Charges, VAT on Principal, VAT on Interest, Deposit, Advance, Services and Insurance. Separate ledger accounts can be used to record customer’s debts under different lease installment parts. For automated receivables handling, the two different payment application priority methods are implemented in the system, and different methods can be chosen on contract level.



Picture 7 Receivables and Debt Management

8. Credit Lines Accounting and Analysis

Loan module allows management of credit lines and payment schedules. This module gives control over credit line usage, installments, interest calculation, and registration.

9. Leasing Portfolio Accounting and Management

Leasing portfolio is managed in national currency as well as in currencies from leasing agreements. Value of the financial leasing portfolio is revaluated, depending on the effects of changes in currency exchange rates.

10. Back-office (Periodic) Activities and Reporting

Periodic activities of various periodicities (daily, monthly, quarterly, etc.) are typical to leasing process. They are implemented in the system by periodic batch jobs, which can be run manually or automated utilizing the technology of NAV Application Server. The following periodic batch jobs are available in the system: invoicing, off-balance posting, variable interest recalculation, accruing income/interest, calculating fixed asset depreciation, etc. Also, there is a range of reporting tools in the system – adjustable and very informative General Portfolio Report, Schedule of Payments Overview, and other standard NAV reports.

11. Dealer's Portal

In order to be a full service finance institution, the financing company has to be able operating widely in the vendors' market.

Dealer's portal makes collaboration between a financing company and a vendor easier, and the whole process – faster and efficient (e.g. quotes, credit decision, documentation, digital signing, payment, calculations, reporting etc.).

The competitive prices, commissions, remunerations, subsidized contracts and various methods of pricing and profit sharing are included in the portal.

Dealer's Portal enables vendors using different kind of extra services, e.g. maintenance invoicing and clearing, co-branding, customer limits, deals with foreign currencies, interfaces (connections) to the vendor's own systems etc.

Reporting services are essential part of Dealer's Portal: vendors are able managing their sales processes efficiently and getting information on the new deals, ending deals, early termination prices, amount of remunerations etc.

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