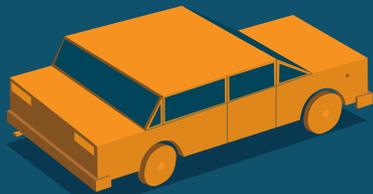




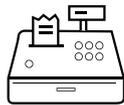
Automotive Retail  
inspired to grow



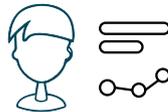
## AUTOMOTIVE RETAIL MANAGEMENT SYSTEM

**DealerBox** is a flexible software application for your automotive dealership or import business. Based on the latest Microsoft technology, the platform covers all processes from sales and marketing, through spare parts and aftersales, customer engagement, finance and leasing operations to corporate financials. DealerBox brings valuable business insights through detailed reporting and analyses.

**DealerBox** is here to help your business grow!



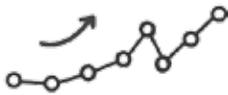
Vehicle Sales



CRM



Financing and  
Insurance



Financials



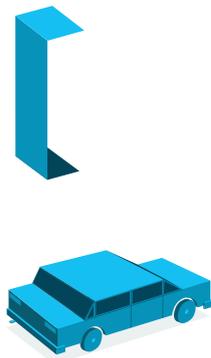
Aftersales &  
Spare Parts



BI & Reporting

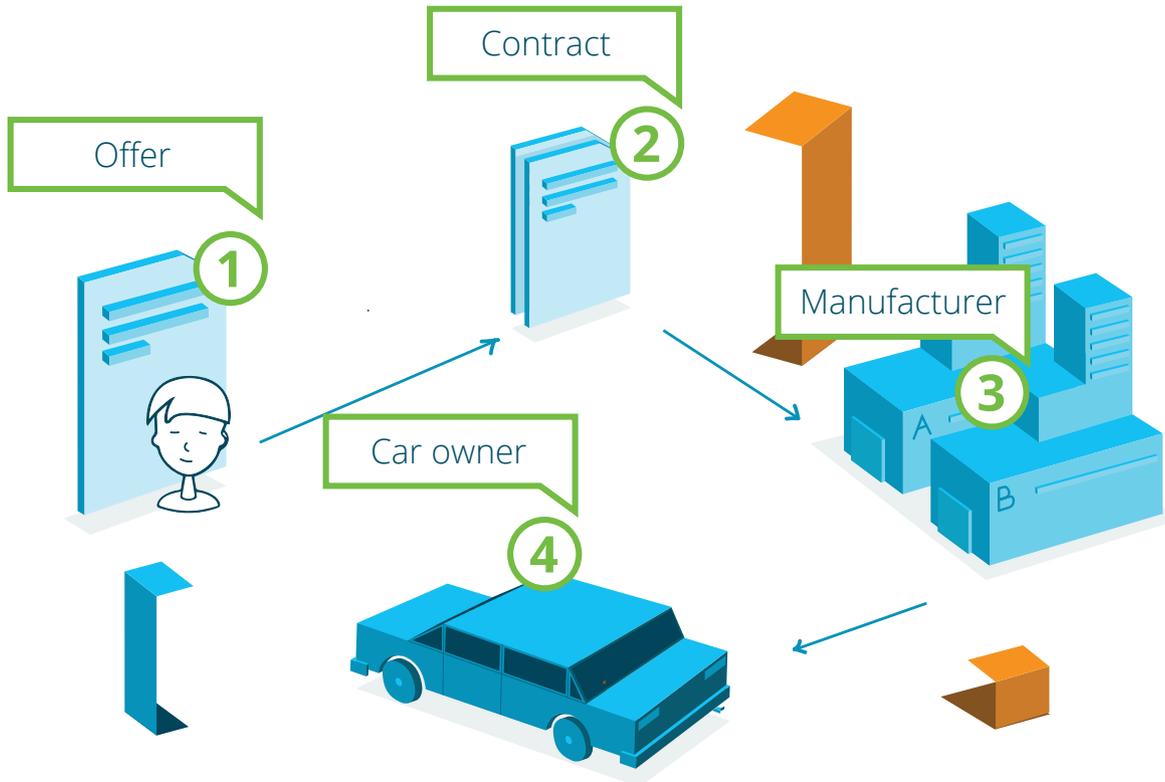
# Fully integrated platform with endless functionalities.

- ✓ Efficient pre-sales to shorten sales cycle
- ✓ Easy vehicle configuration
- ✓ Real customer engagement across multiple channels
- ✓ Streamlined cashflow
- ✓ Flexible F&I
- ✓ Optimized aftermarket service
- ✓ Increased customer satisfaction
- ✓ Optimum resource management
- ✓ Multiple brand support
- ✓ OEM integrations
- ✓ Flawless data consolidation
- ✓ Detailed reports and interactive analyses in real time

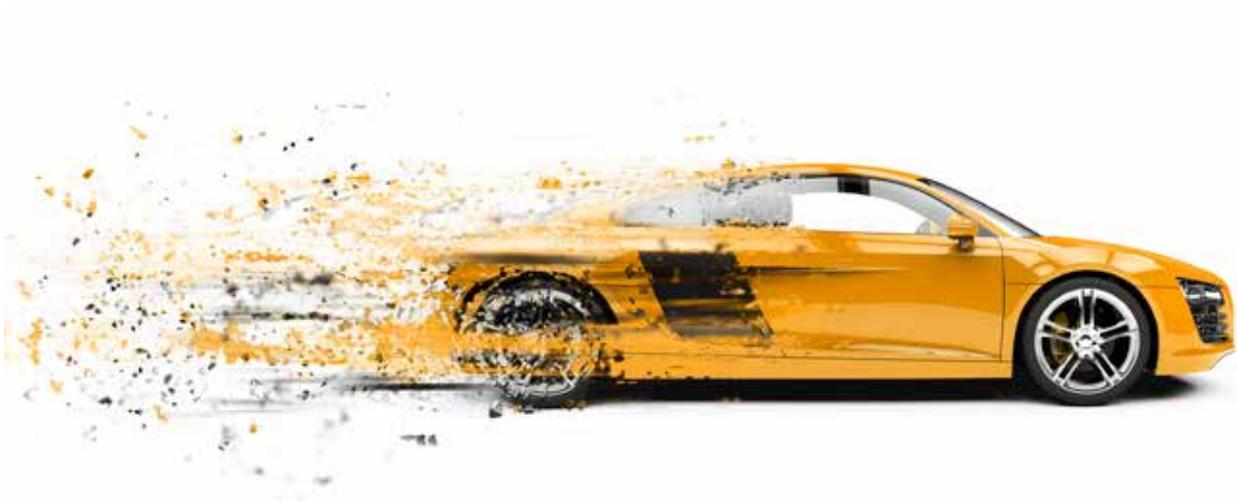


# Vehicles

**DealerBox** provides transparency and control over your entire sales cycle – from marketing activities and initial offer, its transfer to a sales order or a contract, through submitting it to the manufacturer and the actual acquisition of the vehicle to its transfer to your customer.



- ✓ Task scheduling
- ✓ Tracking of business meetings
- ✓ Showroom visits registration
- ✓ New and used cars sales
- ✓ Test drive calendar
- ✓ Stock vehicles maintenance management
- ✓ Sale of additional/extended warranties
- ✓ Car delivery scheduling
- ✓ Customer follow-up reminders
- ✓ User-configurable print forms of offers, orders and contracts
- ✓ Requests/confirmations emails
- ✓ Leasing offer/sales quote integration
- ✓ Automated, cross-company sales contracts creation

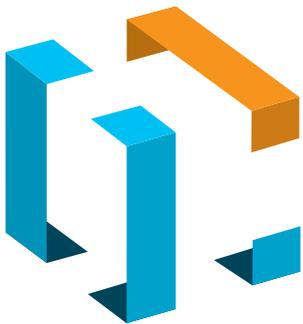




## Finance & Insurance

Give your customers the flexibility they are looking for when buying a new vehicle. No matter what they might need, **DealerBox** has it. Various leasing options along with different payment schedules, including a calculator and extras – you are able to respond to any request and keep your customers happy.

- ✓ Leasing and insurance calculator
- ✓ Offers and lease agreements
- ✓ Contract recalculation, rescheduling, early termination for both installments and fees
- ✓ Different financial leasing contract schemes – new and used vehicles
- ✓ Buyback
- ✓ Payments notifications and collection
- ✓ Operating lease
- ✓ Automatic service contracts creation and full tracking of repairs

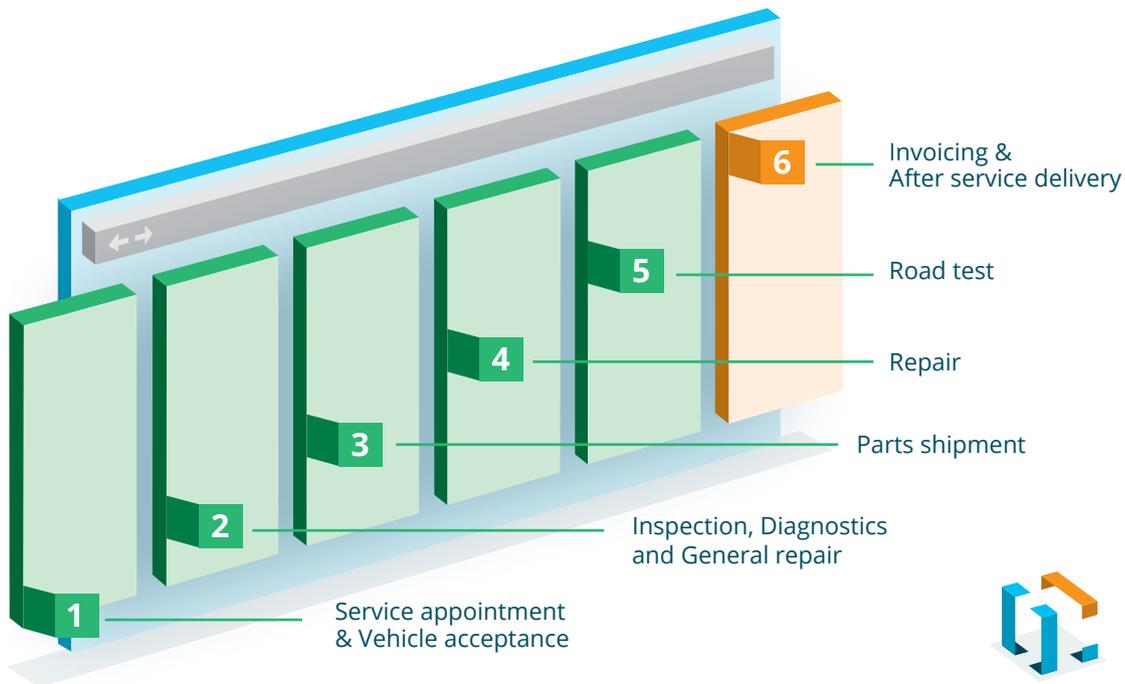


Innovation is  
our passion



# Aftersales

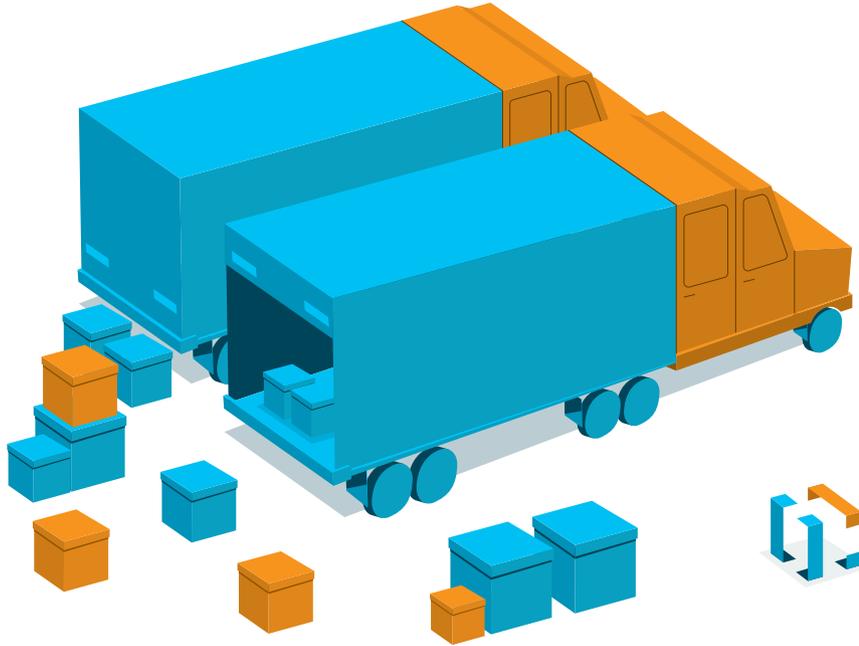
Delivering an outstanding aftersales service to your customers has become a key factor for every dealership's success. **DealerBox** provides a complete overview of entire service activity for each vehicle – from receiving a call from a client, through managing service scheduling, creation of a service contract, to reporting of labour operations and invoicing. DealerBox keeps a detailed record of all repairs, current repair status and contract data for every single vehicle.



## A new level of service management

DEALERBOX.net

- ✓ Service schedule
- ✓ Mobile device vehicle acceptance
- ✓ Posting of repairs from subcontractors
- ✓ Service contracts (pre-paid)
- ✓ Standard and extended warranties tracking
- ✓ Warranty repairs
- ✓ Recall campaigns
- ✓ Internal orders
- ✓ Assembly and disassembly of vehicles
- ✓ Job allocation to service engineers
- ✓ Automatic spare parts reservations and notifications on delivery
- ✓ Purchase requests
- ✓ SMS customer notifications upon repair completion
- ✓ Mobile devices for field engineers



## Spare Parts

**DealerBox** optimizes spare parts inventories by using different methods of purchase planning – minimum and maximum stock, order history, scheduled service maintenance, etc. The platform keeps detailed information on your stock quantities, reserved stock for sales, service orders and quantities available for distribution.

- ✓ Supplier Catalogs (Item Master), sales and delivery prices, part descriptions
- ✓ Import of prices and delivery discounts
- ✓ Cost of good sold (COGS) pricing
- ✓ Purchase planning
- ✓ Claims and centralized aggregation of purchase orders
- ✓ Receiving and distribution of deliveries
- ✓ Physical inventory processing with mobile devices or barcode readers
- ✓ Automatic reservations
- ✓ Optional sales discounts
- ✓ Automated intercompany posting of documents between related companies
- ✓ Automatic templates

Ingenious  
customer  
experience

DEALERBOX.net

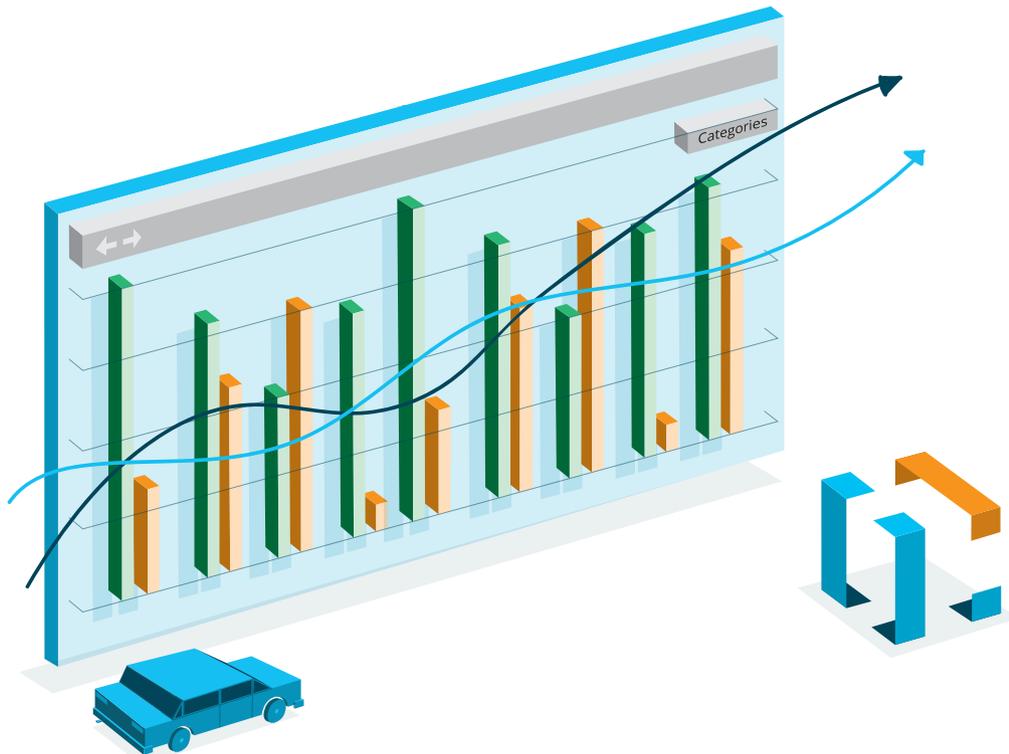


DEALERBOX

# Financials

Get full control over all financial operations with **DealerBox**. It will bring you valuable insights into key metrics while delivering detailed reports with just a few clicks.

- ✔ Financial management
- ✔ Accounting
- ✔ Cash flow management
- ✔ Budgets
- ✔ Fixed assets
- ✔ Consolidation
- ✔ Reporting
- ✔ Analysis and BI



## Reliable business technology

**DealerBox** is based on the top-notch **Microsoft Dynamics** platform. This ensures you give your business the latest technology tools to implement valuable know-how, increase efficiency, and boost business performance. Microsoft Dynamics and DealerBox empower your people so they can work faster and make informed decisions. DealerBox is fully integrated with the current Microsoft Dynamics release but is also compatible with any older software versions. Microsoft Dynamics and DealerBox gives you a software platform you can really rely on.

DEALER  
BOX



Microsoft  
Dynamics



DEALERBOX

We've got them covered



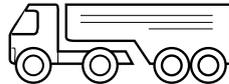
# DEALER BOX

At **DealerBox** we believe technology is a vital part of any modern dealership. That's why we are committed to providing first-class services to automotive retail organizations, so they can transform the way they work to achieve maximum efficiency and growth. Our people have rich hands-on experience and they know how to deliver optimum customer experience. We have more than 15 years of experience from over 100 successful DealerBox implementations in different dealerships and importers.

## We know your business



Cars



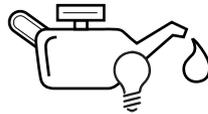
Heavy vehicles



Agriculture  
machinery



Construction  
machinery



Spare Parts



Rent-a-car



DEALER  
BOX



We are here to answer all your questions!  
[www.dealerbox.net](http://www.dealerbox.net) | [info@dealerbox.net](mailto:info@dealerbox.net)