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February 2007

Data Migration Tool - Web service

Product information

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Introduction

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Microsoft Dynamics™ NAV database migrations

- Are difficult and error-prone tasks
- Require extraordinary expenditures of human resources and time
- The Data Migration Tool was developed by **OctoCon AG** to
  - Facilitate the migration process
  - Eliminate errors through the assignment of standard actions which are applied for standard cases
- This approach leads to savings of up to 70% of the required resources

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Product overview

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Improving your business

- Significantly increasing customer satisfaction
- Higher product quality at point-of-sale
- Considerably reducing time and costs for Microsoft Partners and customers
- Reducing risks due to 100% reliable detection of differences
- Better internal overview
- Strong organizational support of complete update process

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Comparison of main characteristics

	Data Migration Tool	
	Company license	**Web service**
Max. savings	Up to 70% of previous migration costs	
Reusability of manual adaptations	Yes	Limited (code store not expandable)
Projects editable after Codeunit creation	Yes	No
Average-sized migrations required for product to pay off	5	None due to Pay-per-use

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Advantages

- Partners only pay for migrations which they really do for customers
- A fixed charge means security for budget planning
- No risk of purchasing a product which will not be used often enough to pay off
- Attractive migration offers can be forwarded to customers, being at a much lower price than without using the tool
- Standardized functions are already included, additional options available
- Additionally, the web application respectively the demo mode is a suitable opportunity for Partners to test the Data Migration Tool

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Product details

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Data Migration Tool & Web service

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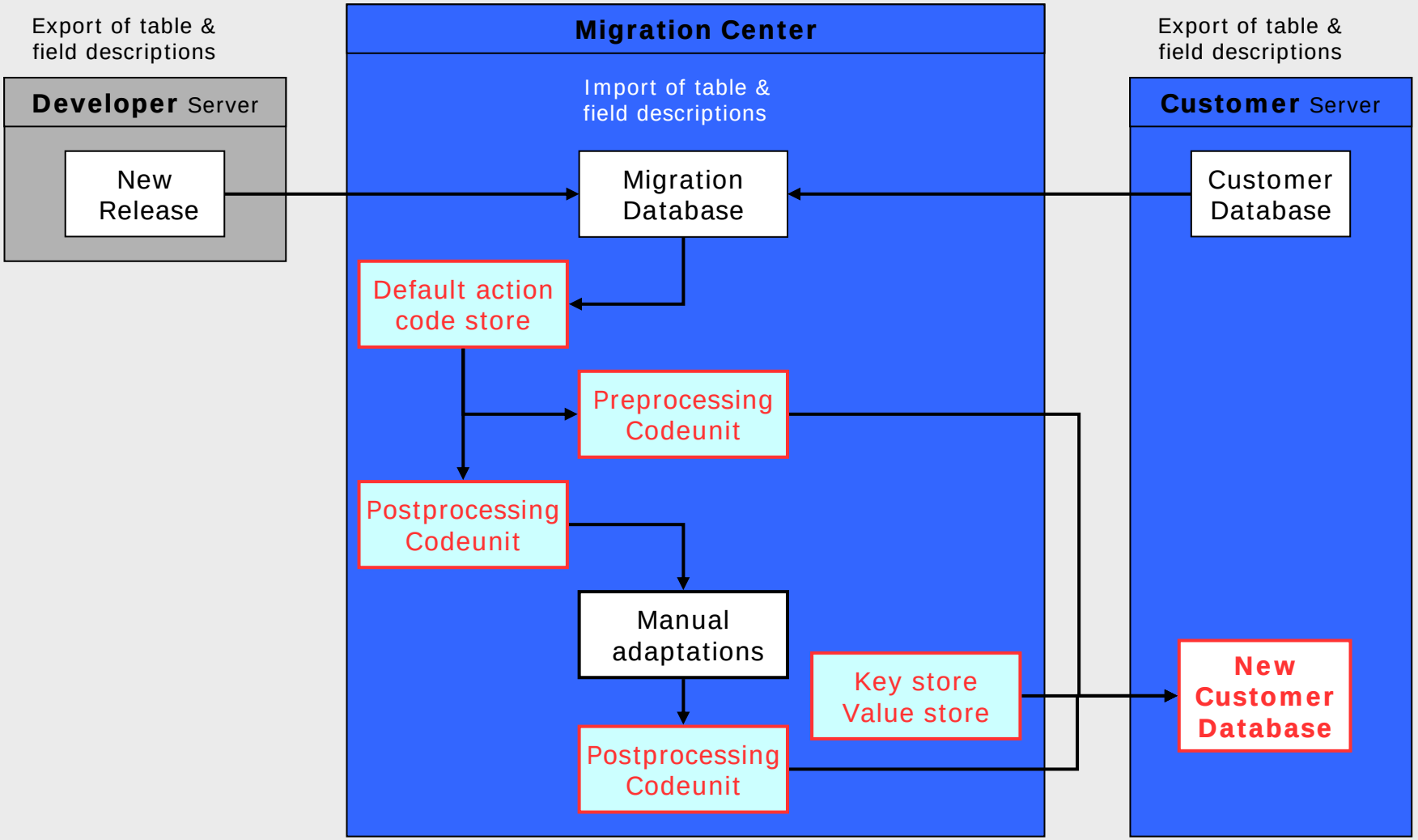

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Solution

- Fully equipped code store for default actions
- Automated generation of
  - Preprocessing Codeunit (saves data)
  - Key and value store
  - Postprocessing Codeunit (restores data)
    - Includes standard actions for standard cases
    - Allows manual adaptation of procedure proposals for non-standardized functions (e.g. option values change)

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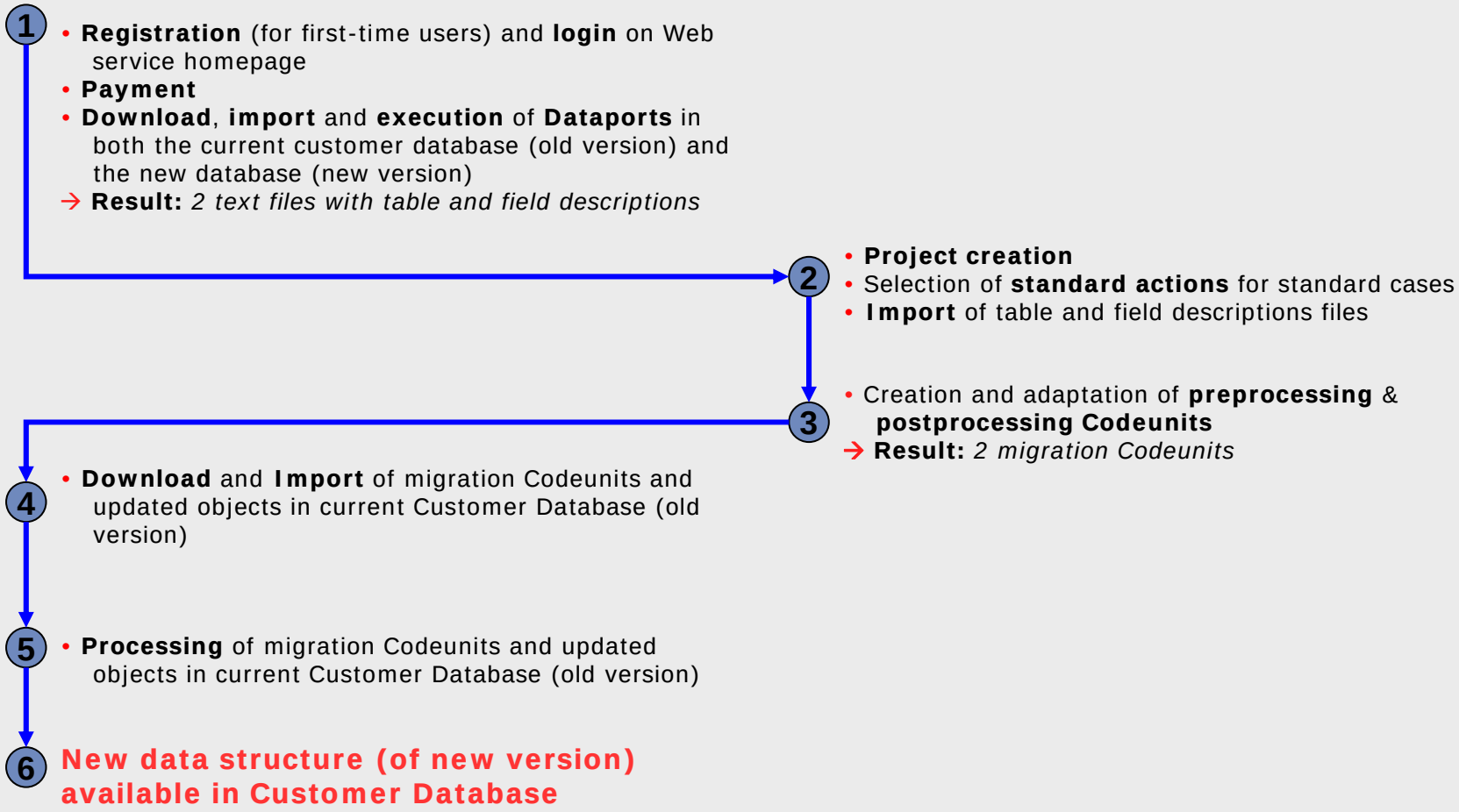
Customer/New Database

Migration Database



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Product presentation

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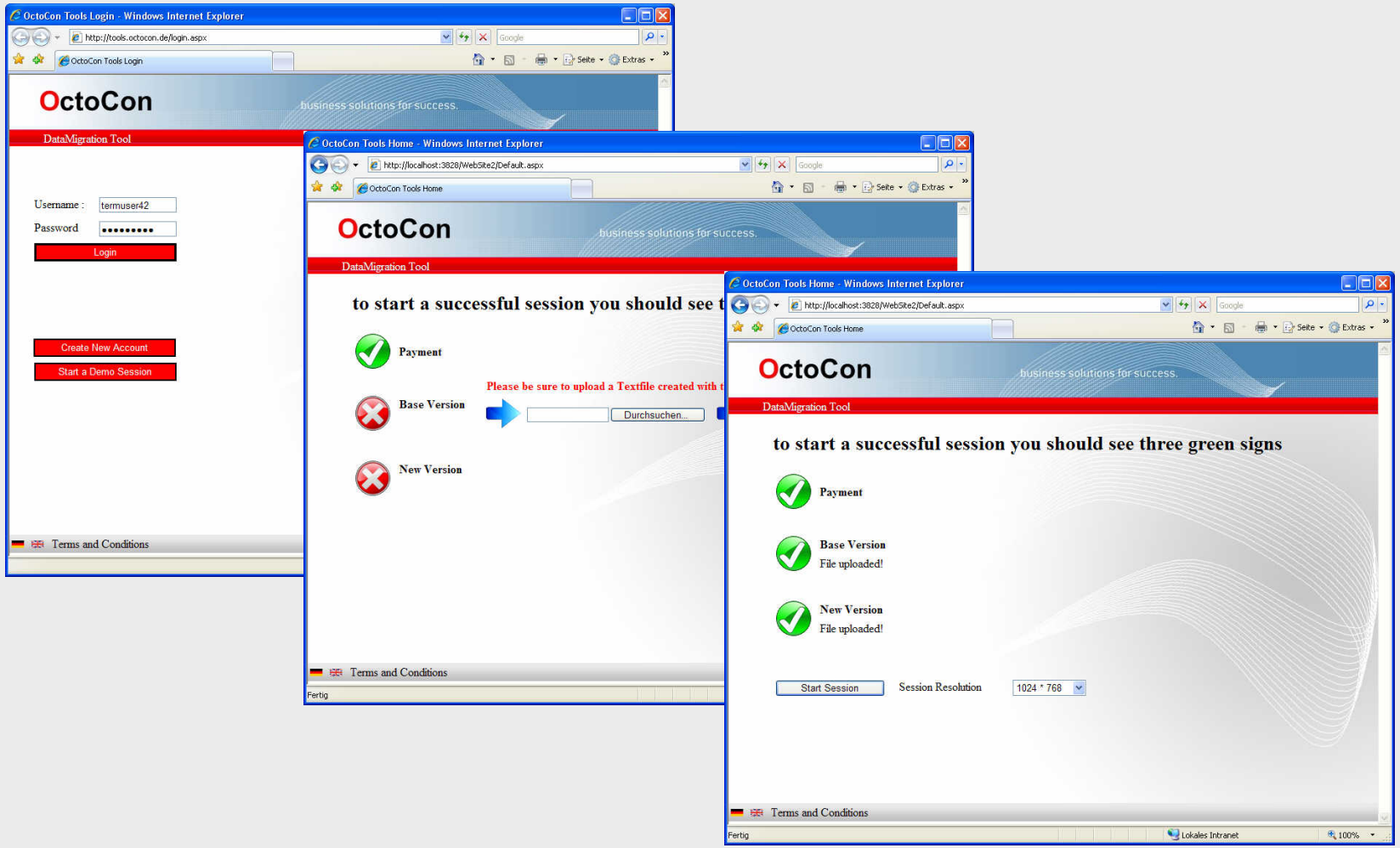

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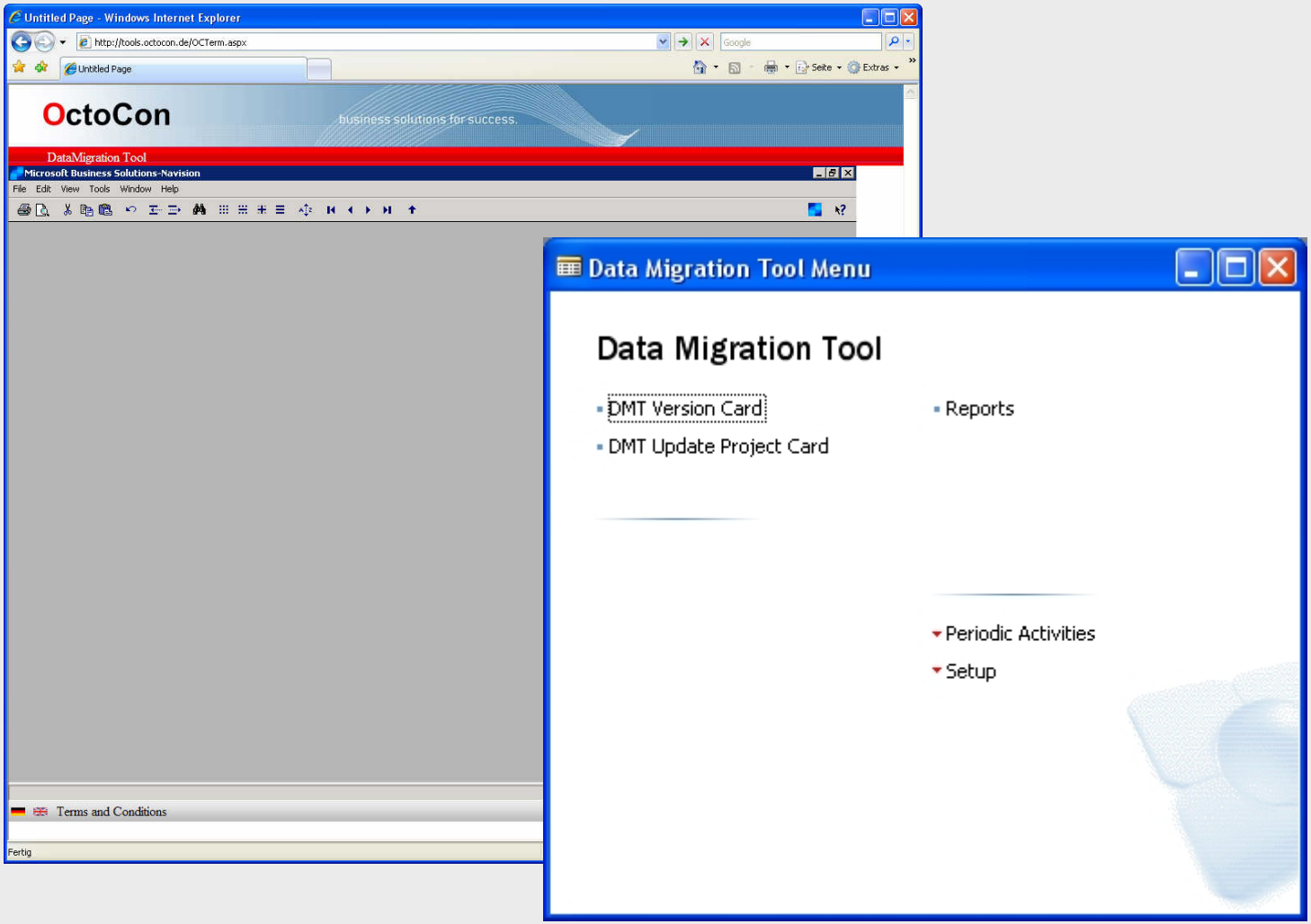

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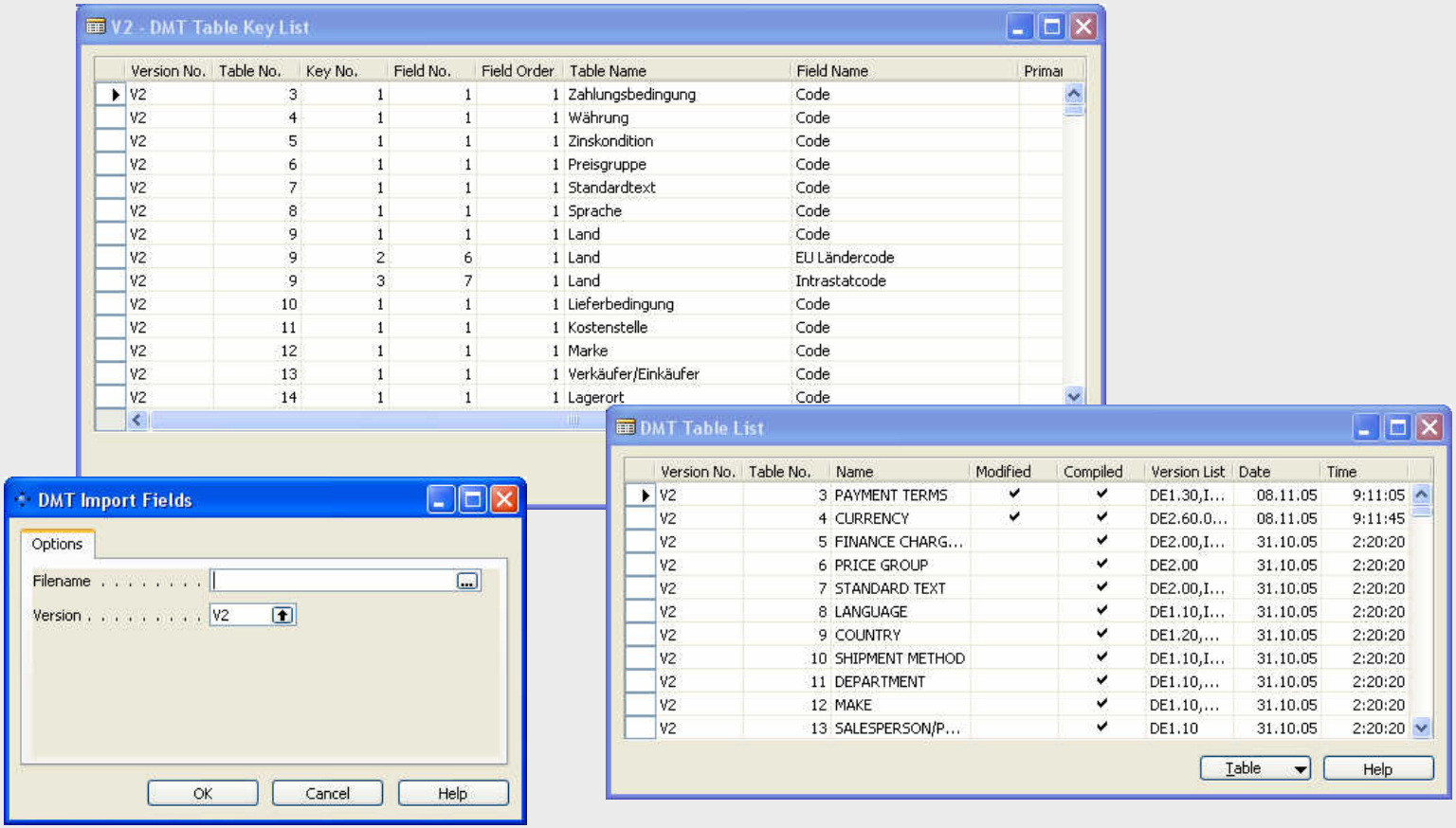

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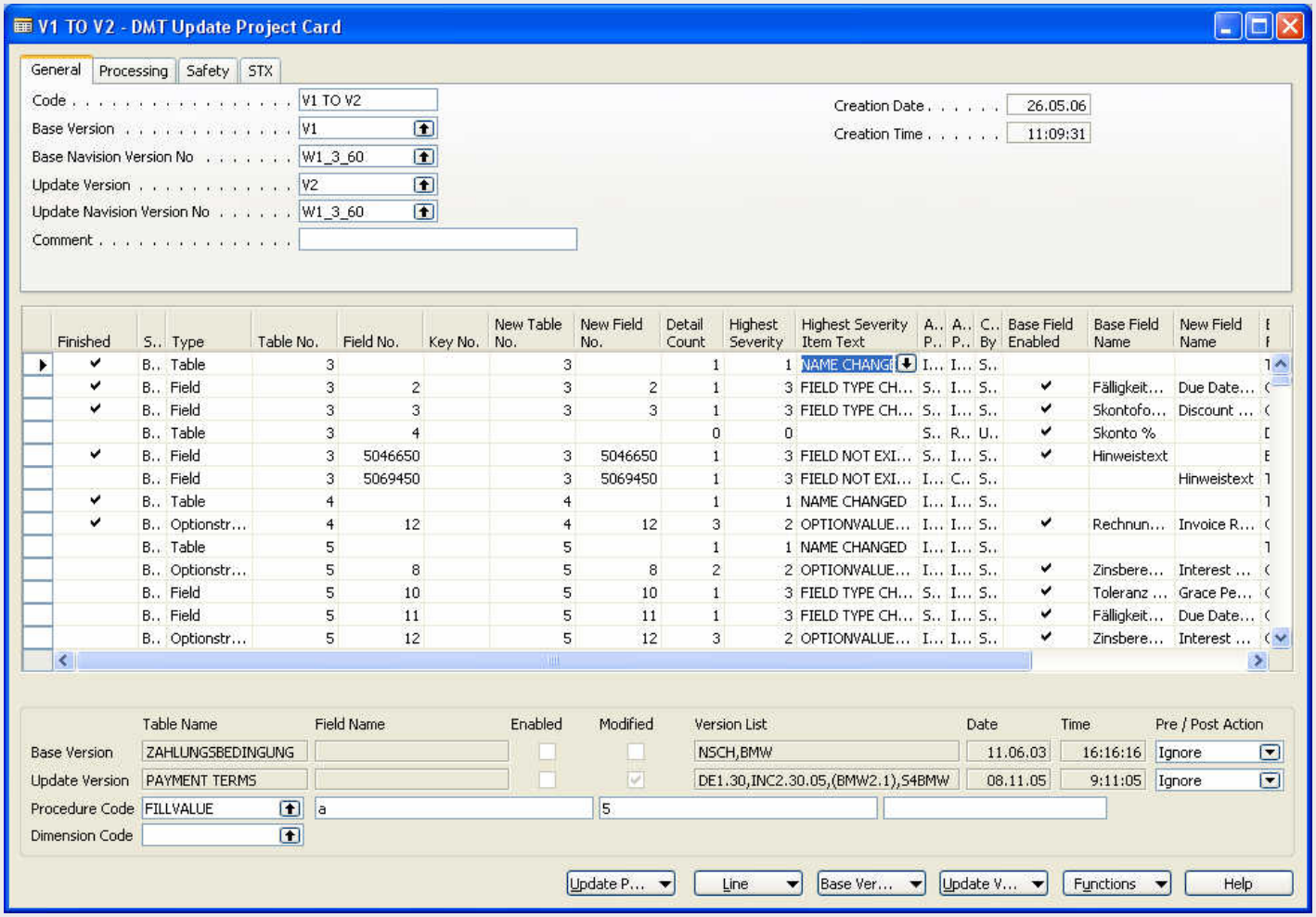

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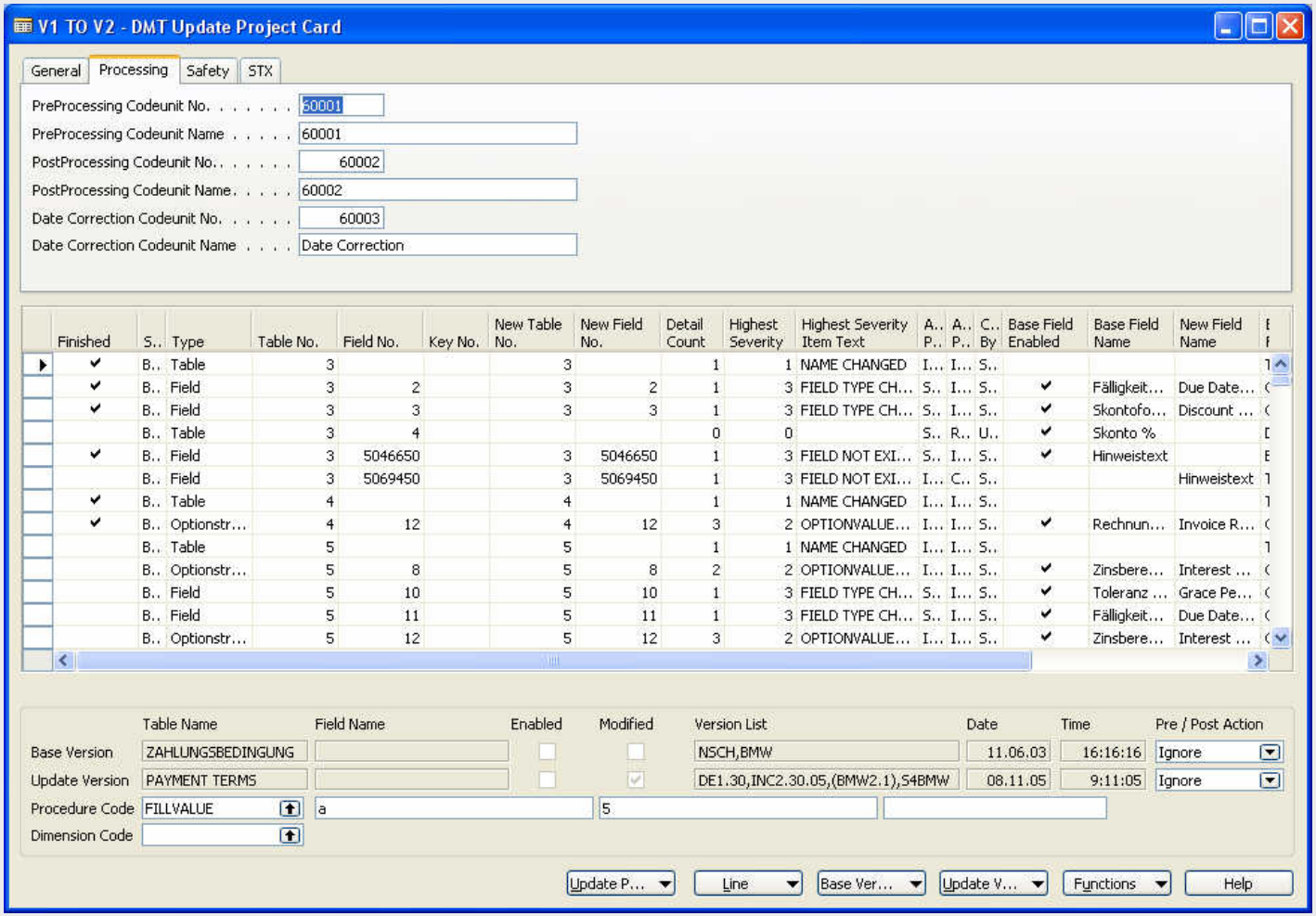

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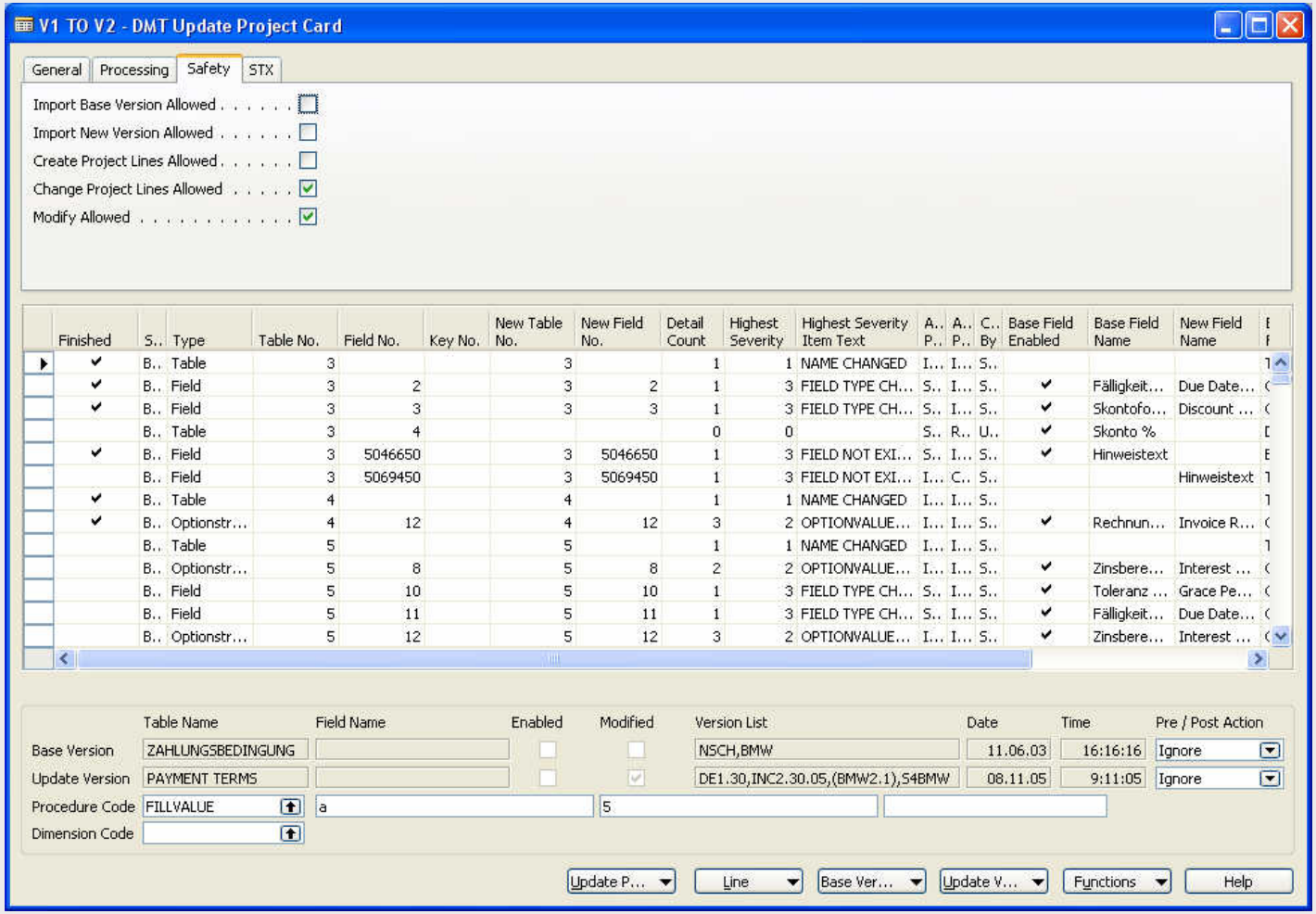

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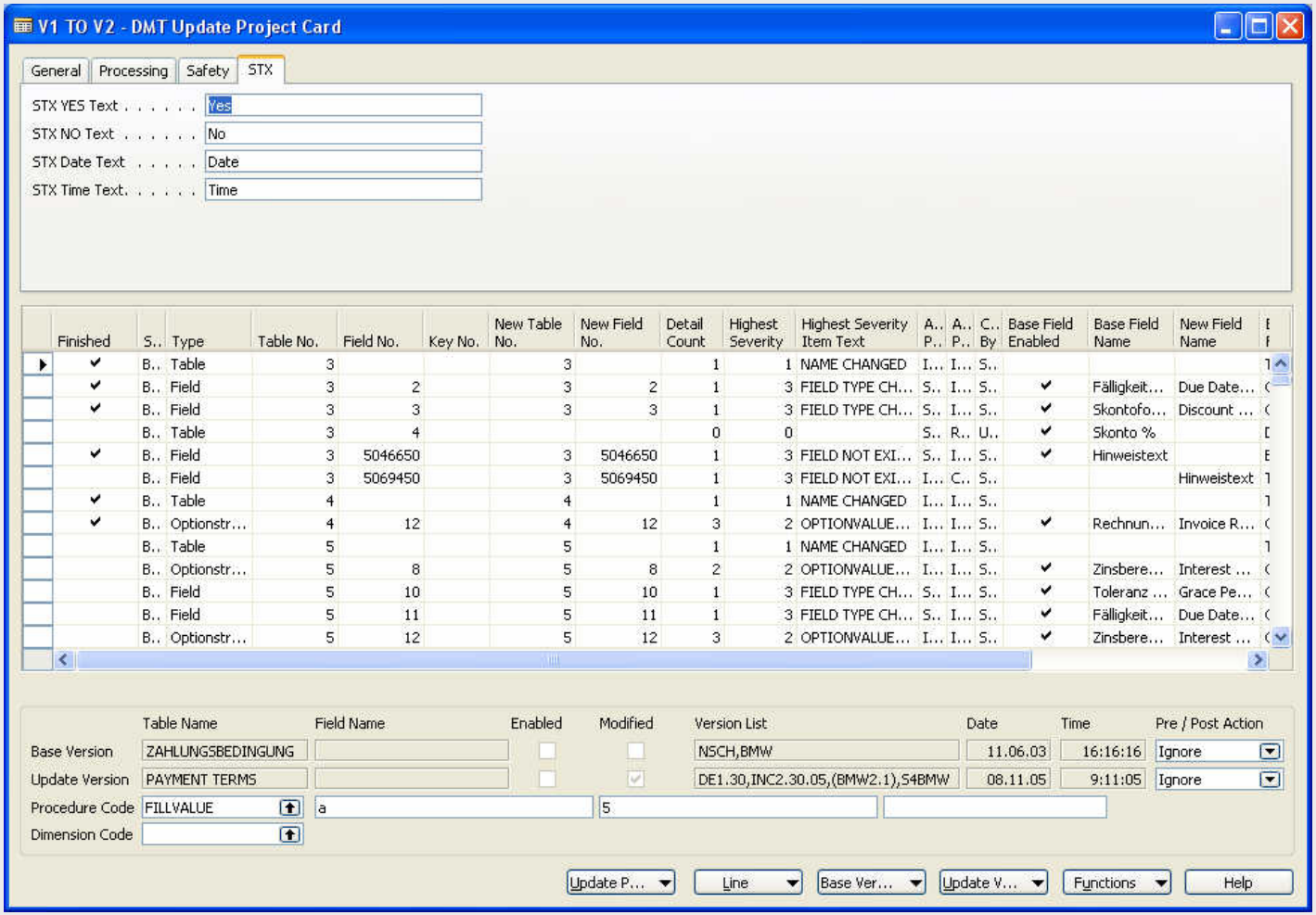

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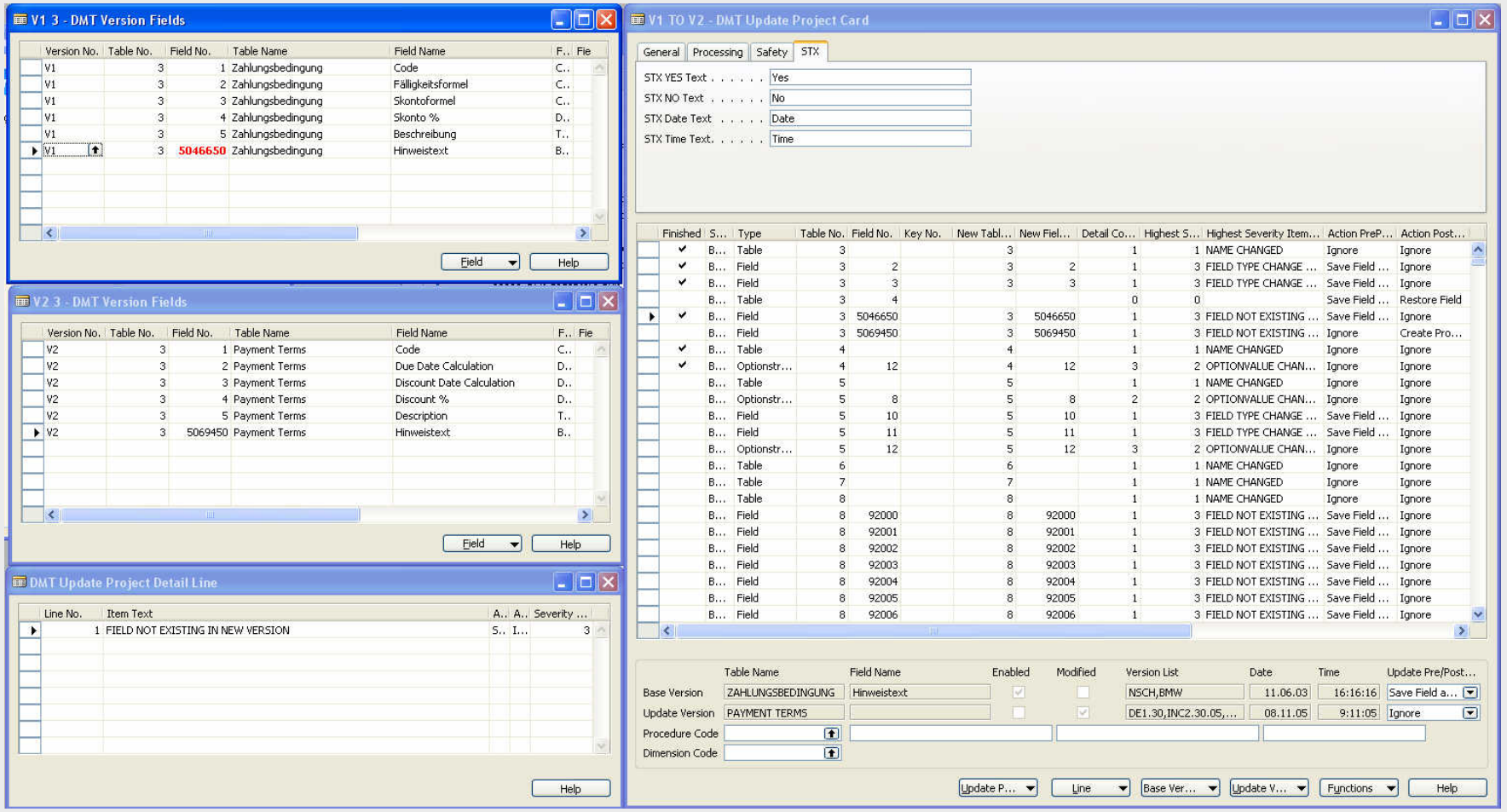

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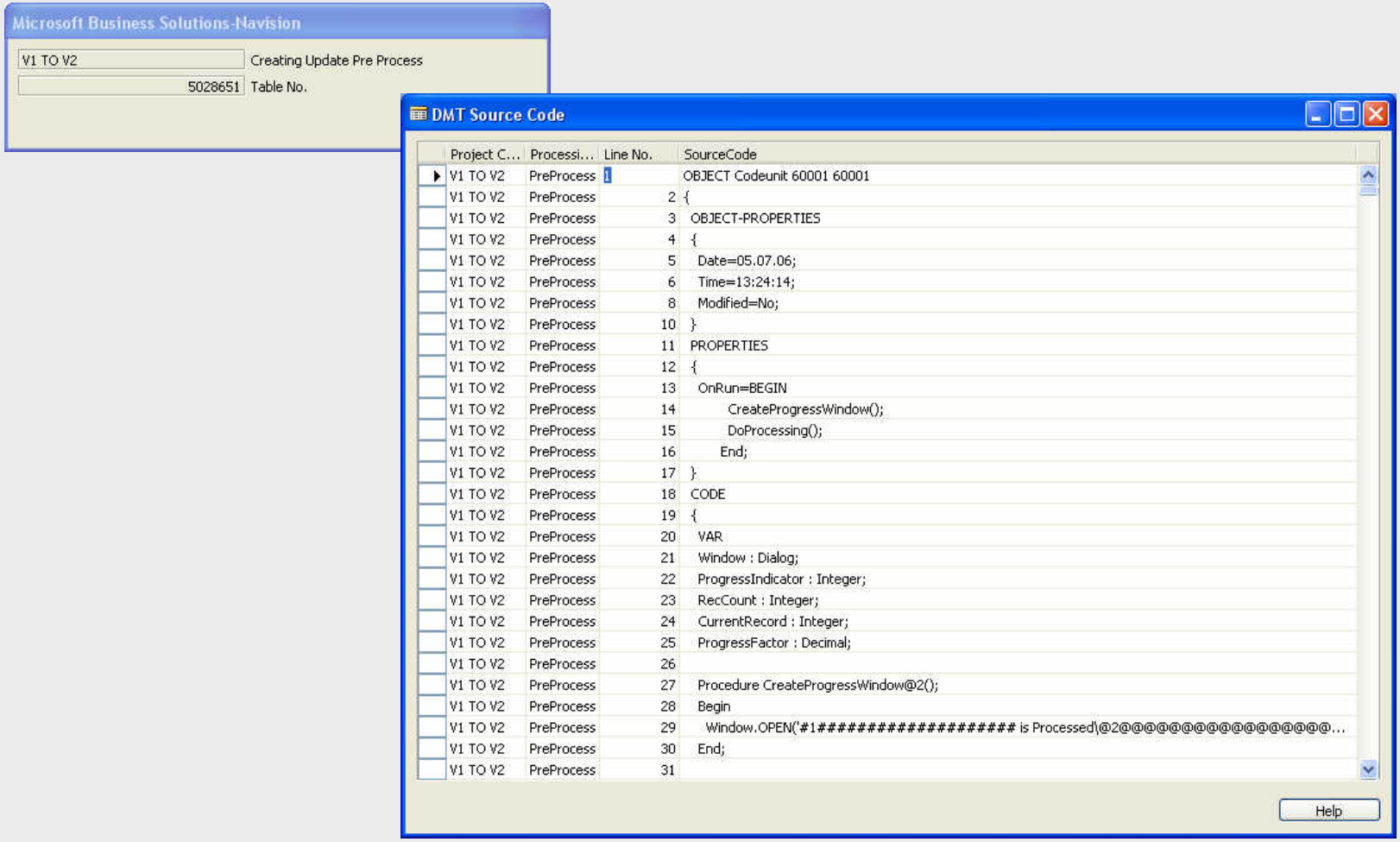

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Charges & support

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Charges

- Pay-per-use: € 1000 / US$ 1400 per migration project (taxes to be added)
- Same charge for any database
- No recurring costs

Support

- No support agreement – no support costs
- ‘Best practice’ directives included
- E-mail and phone contact with highly skilled programmers available
- Fixed hourly rate for services at € 95,- (+taxes, minimum of 30min. per contact)

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Demo

- Free Trial version (registration required)
- Limit of 50 project lines/differences
- Demo version available at
  http://www.octocon.de/tools/EN_Data_Migration_Tool_Web_Service_Demo.html

Company License

- Unlimited license with freely expandable code store to increase reusability
- One-time license cost: € 27.000 (taxes to be added)
- Find detailed information at
  http://www.octocon.de/tools/EN_Data_Migration_Tool_Presentation.html

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One-time charge vs. cost reduction per migration

- Pay-per-use charge (one-time) € 1.000,- (~US$ 1400,-, taxes to be added)

  vs.

- Cost reduction € 7.400,- (~US$ 10.100,-)
  - For an average migration: 20 man-days estimated
    - 14 man-days less (70% due to application of DMT Web service)

- Leads to max. savings of = **€ 7.400,-** per migration [(14 x €600,-) - €1000,-]

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Thank you!

We are looking forward to supporting your business!

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