ReLAY Consulting, LLC

Commission System for Microsoft Dynamics NAV (Navision)

The Commission System for Microsoft Dynamics NAV (Navision) from Relay Consulting is probably the most comprehensive, best valued commission system for Microsoft Dynamics NAV on the market today.

The Commission System is a combination of Hierarchical and Rules-Based Commissions. Ultimately, all commissions are calculated based on the rules that are set in the system. Those rules can be as simple or complex as you want. (See back for list of features).

Whether your business has 1 or 500 people (or vendors) getting commissions, whether you pay based on bookings (order entry), invoicing, or on payment receipt, or whether you have commissions changing all the time for promotions and sales contests, The Commission System from Relay will handle the job seamlessly, and with no intrusion in your business process. Best of all , its 100 % written in Native Navision (C/AL) so implementation is a snap !!

If you are a company that pays commissions and are using Microsoft Dynamics NAV (Navision) then you need to see how this product can make your life easier, and your salespeople happy !!

Contact Relay Consulting today and have one of our sales representatives answer any questions or schedule your install. Also, check out our website to view our full listing of Add-on products for Microsoft Dynamics NAV (Navision)...

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List of Features	Commission System from Relay	Standard Navision	Other Add-on Products
Commissions Based on:			
Customer Card	Yes	Yes	???
Territory (State, Zip Code, Region, etc)	Yes	No	???
Item Category or Resource Groups	Yes	No	???
Product Group (Sub-Item Category)	Yes	No	???
Percent of Sale, Fixed Amount per Quantity, or Fixed Amount	Yes	No	???
Matrix of Territory/Customer, and Item Category/Product Group/Resource Group	Yes	No	???
Bookings Level (unlimited Levels)	Yes	No	???
Revenue/Profit Level (unlimited Levels)	Yes	No	???
Role with Company (unlimited roles, such as Acct Mgr, Territory Mgr, Telemarketer, Inside Sales Specialist, etc)	Yes	No	???
Commissions calculated on Quotes, Sales Orders, Return Orders, Invoices	Yes	No	???
Easy to use Commission Matrix for Territory and Salesperson	Yes	No	???
Commission Accruals generated at Booking or Invoicing (optional)	Yes	No	???
Unlimited Commission payouts per order	Yes	No	???
Commissions calculated at Order Line Level and Header Level	Yes	No	???
Easy to use Order Line Commission Splitting	Yes	No	???
Easy to use Order Line Commission Override for special circumstances	Yes	No	???
Commissions can be paid to Employee or Vendors	Yes	No	???
Commission to Vendor generates Vendor Invoice (Voucher)	Yes	No	???
Commissions Earned at Booking, Invoicing, or Payment Receipt	Yes	No	???
Commissions based on Bookings/Sales within Current Month/Period/Year	Yes	No	????
Commissions based on Bookings/Sales within Custom Period (i.e. Promotions, Sales Contests, etc)	Yes	No	????
Commission Rules have effective and expiration dates	Yes	No	???
Security to View Commissions based on Windows Authentication	Yes	No	???
System is 100 % Native Navision Code (C/AL)	Yes	No	???
Supports Recoverable Draw (i.e. Bank Draw Balance)	Yes	No	???
Supports Non-Recoverable Draw with Cutoff Date	Yes	No	???
Commissions Journal to Review Commissions before Posting	Yes	No	???
Commission Ledger with Drilldowns	Yes	No	???
Commission Summary shows Anticipated Commissions, Commissions Due, Commissions Paid per Order for easy audit and review	Yes	No	???
Commission Ledger viewed from Posted Invoices, Salesperson Card, etc	Yes	No	???
Commissions can be generated in any supported Currency	Yes	No	???
Commission Percent based on Existing Customer or New Customer	Yes	No	???
Easily Integrates with V3.7, 4.0, and 5.0 - Installs in less than an Hour !!!	Yes	N/A	???