

Microsoft® Navision Attain®

Commerce Portal leverages the Internet to streamline interactions with vendors and customers.

Key Benefits

- Improves your responsiveness to vendor and customer demands.
- Makes it convenient for supply-chain partners to do business with you.
- Reduces costs by automating commerce interactions.



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Microsoft Navision Attain - Commerce Portal

Make the Internet Work for You and Your Partners

In order to choose the right e-commerce solution, you have to ask the right questions:

- Does your e-commerce solution do more than just catalog your product offerings on the Internet?
- How can you use the Internet to strengthen supply chain relationships and make your business more efficient?
- Do the solution's features match the way you do business?
- Do the features benefit your partners?

Commerce Portal answers all of your interactive business needs. It streamlines interactions through Web-based trading, self-service and other forms of collaboration.

Your supply chain partners interact with you through a personalized Web portal that matches the needs of their particular roles. Every partner has their own personalized base through which they can do business with you.

With Commerce Portal, you connect your customers and vendors to your business management system by way of the Internet.

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You respond to your partners' needs with Web access to real-time information and self-service features from within your Microsoft Navision solution. Information is always up-to-date and accurate, and self-service features are relevant to the user's particular business needs.

Owing to real time integration and the use of business logic from Commerce Portal for Microsoft Navision Attain offers a straightforward way to do business with your supply chain partners.



A Smart Solution

Commerce Portal makes it easy for partners to serve themselves. Customers, vendors and other partners can serve themselves directly from their Web portal – anytime, anywhere. They can maintain and query data and documents across the range of functions found in Microsoft Navision Attain (depending on their particular role and the access rights that have been defined).

Commerce Portal opens a window to information and

services that allows your supply chain partners to serve themselves. It makes business faster and more convenient for them, and for you. Your supply chain partners have access to a wealth of features that make it easy for them to do business with you. For example, users can:

- Execute advanced searches
- Check the shipping progress of orders
- Check item availability
- Create orders and view order status
- Convert quotes to orders and assign existing orders to blanket orders.

For a complete list of Commerce Portal features, see the Commerce Portal data sheet.

Contact Your Partner

To learn more about Commerce Portal in Microsoft Navision Attain, contact your local solution center. They have the expertise necessary to meet your specific business needs.

Or, visit our Web site at:

www.microsoft.com/BusinessSolutions

About Microsoft Business Solutions

Microsoft Business Solutions, which includes the businesses of Great Plains®, Microsoft bCentral™ and Navision a/s, offers a wide range of business applications designed to help small and midmarket businesses become more connected with customers, employees, partners and suppliers. Microsoft

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Business Solutions' applications automate end-to-end business processes across financials, distribution, project accounting, electronic commerce, human resources and payroll, manufacturing, supply chain management, business intelligence, sales and marketing management, and customer service and support. More information about Microsoft Business Solutions can be found at:

<http://www.microsoft.com/BusinessSolutions>

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Address:

Microsoft Business Solutions

Frydenlunds Allé 6

2950 Vedbaek

Denmark

Tel +45 45 67 80 00

Fax +45 45 67 80 01

www.navision.com



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Data Sheet: Commerce Portal

Key Features	Description
Role & Permission Management <ul style="list-style-type: none"> Personalization Role set up 	<p>Role & Permission Management is the application area in Microsoft Navision Attain from where roles are easily set up and managed. You create roles and add permissions in a graphical user interface and it is as simple as using Microsoft Navision Attain.</p> <p>Roles are flexible and can be customized to the exact requirements of any organization. All activities leverage the existing business logic in Microsoft Navision Attain.</p>
Sales Management <ul style="list-style-type: none"> Set up customer Maintain contact information Order cycle tracking Blanket order Extended reordering 	<p>Sales Management Web enables the entire sales process. Your customers can set up themselves via the Web portal and can maintain their contact information such as shipping addresses and contact persons.</p> <p>With the advanced order-tracking feature, your customers will always know exactly where their order is in the order/sales cycle. Moreover, your customer can allocate an order to a blanket order set up in advance.</p> <p>Extended reordering grants the customer convenient access to previously made order for easy reordering.</p>
Purchase Management <ul style="list-style-type: none"> Maintain contact information Maintain catalog Maintain delivery date Reverse auctions Drop shipment 	<p>Purchase Management Web enables the entire purchasing process. Vendors can maintain all information about themselves that is stored in Microsoft Navision Attain. This includes product information such as catalogs, item numbers and prices. Furthermore, delivery dates can be maintained so that they are always up-to-date ensuring optimal supply chain performance.</p> <p>Reverse Auctions which are set up and managed from within Microsoft Navision Attain, allow vendors to bid on an order via the Web portal. This ensures that companies will always get the best possible price the market can offer.</p> <p>Moreover, vendors can drop ship orders to customers and thus eliminate supply chain inefficiencies.</p>
Notification Management <ul style="list-style-type: none"> Event based e-mail Place holder 	<p>Commerce Portal has advanced notification features throughout the application.</p> <p>The system can be set up to send e-mail notifications when any given event occurs, for example when a certain item becomes available, when an order is shipped or when a reverse auction is opened.</p> <p>The place holder makes it possible to automatically send personalized e-mails to partners containing business data from Microsoft Navision Attain, for instance order numbers and balances.</p>
Content Management <ul style="list-style-type: none"> Multi language 	<p>Commerce Portal comes with advanced Content Management functionality.</p> <p>All Web pages are managed from within Navision Attain. This means that a Navision Attain user can do all Web page maintenance without the assistance of Internet consultants.</p>

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**Microsoft
Commerce Server
feature**

- Catalog
- Profiling
- Cross selling
- Targeting
- Site analytics
- Bizdesk

Commerce Portal uses the advanced catalog features of Microsoft Commerce Server and Microsoft Commerce Server 2002 for customizing and maintaining catalog structures and hierarchies.

Profiling monitors user behavior on your site. This data is for example used in Cross Selling. Cross Selling lets you offer customers additional goods based on what they have already selected for their order.

Targeting enables you to target customers with special offers based on user preferences and previous shopping behavior.

Site analytics lets you analyze user behavior in great detail and generate reports, for example, to assess the effect of a campaign.

Bizdesk is the graphical user interface from which all Commerce Server features are administered.

System Requirements

Server Environment:

- Microsoft Navision Attain 3.60
- Microsoft Navision Attain Application Server 3.60
- Microsoft Windows 2000 Server
- Microsoft SQL Server 2000 (SP2)
- Microsoft Commerce Server* 2000/2002
- Microsoft Navision Attain Application Server 3.60
- Microsoft XML Parser 3.0, SP2
- .NET Framework (only with Commerce Server 2002)

Client:

- Microsoft Navision Attain 3.60
- Operating systems: Microsoft Windows 98 SE, Microsoft Windows NT 4.0 (SP6a) Workstation or Server, Microsoft Windows 2000, Microsoft Windows XP
- Microsoft Internet Explorer 5.0 or later



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