

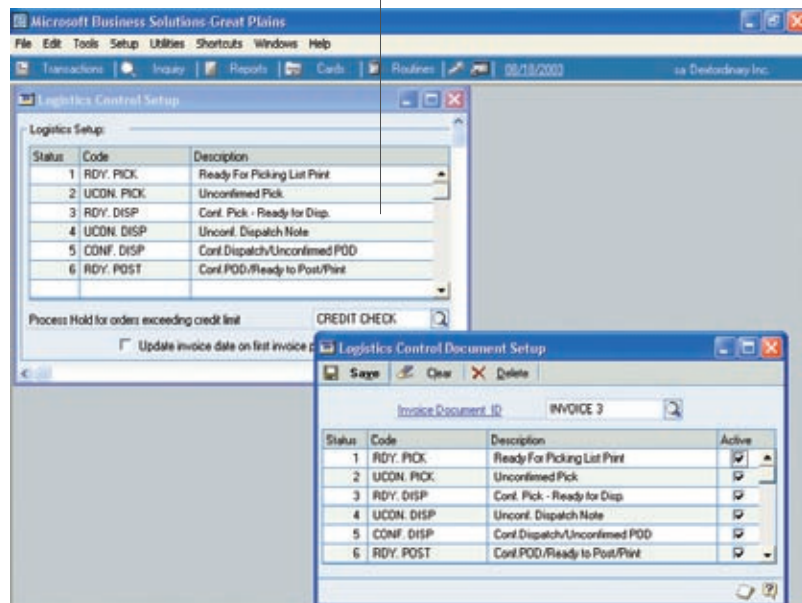
ADVANCED DISTRIBUTION

B E N E F I T S

Maintain tight control over your distribution channels, improve processes, and drive superior customer service with new Advanced Distribution capabilities.

Establish

consistent, accurate workflow procedures by defining up to six stages within the order-to-invoice cycle.



Optimize distribution

Streamline your distribution cycle by making it fit your specific needs, giving you a high degree of control while ensuring that you obtain speed and accuracy without extraordinary costs.

Manage your inventory more effectively

Make the best use of your inventory and control its distribution more efficiently by identifying and optimizing the key points in your fulfillment process.

Respond to your customers

Give your customers what they need and want – fast, efficient service – by tailoring workflow, item codes, and pick lists to their specific requirements without extra effort or disruption.

Maximize your net profit

Avoid costly errors or delays and improve customer satisfaction and retention with configurable, effective distribution.

Find the information you need

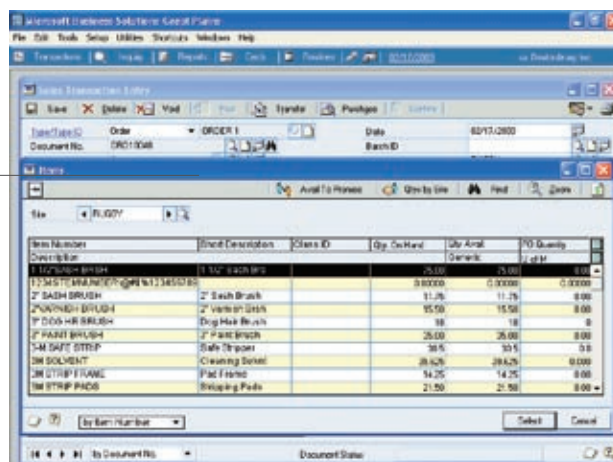
Remove roadblocks to productivity by giving your employees easy access to all the current information on your distribution line – shipment date, status, latest receipts, and more – that they need to service your customers more efficiently.

Configure your solution to meet specific needs

Smoothly tailor the solution to provide the control and information you require to meet your business needs and those of your customers.

View

inventory levels for specific items at a glance.





AVAILABLE WITH:



GREAT PLAINS



GREAT PLAINS STANDARD

ADVANCED DISTRIBUTION | FEATURES LIST

User-Defined Delivery Cycle	Identify and define key points in the fulfillment process and associate them with specific operations such as printing, pick list production, or quality review.
Variable Workflow	Configure workflow to produce an unlimited number of workflow profiles, depending on the operating methods of individual departments or needs of specific customers.
Automatic Back-Order Allocation	Maximize delivery efficiency by allocating newly received inventory automatically across existing sales orders and updating Quantity to Invoice data based on user-defined rules.
Order-to-Invoice Transfer	Identify the most appropriate time to transfer defined groups of orders into the fulfillment process cycle by using a shipment date, customer class, or document ID.
Extensive Transaction Search	View, track, and modify transactions onscreen using a wide range of parameters such as ID, workflow status, batch number, or custom codes.
Customer Item Code Support	Cross-reference inventory and order-taking tools to the customer's own item codes to speed inquiries from both customer service reps and the customer.
Customer-Specific Item Substitution	Set automatic or date-sensitive item substitution to smoothly manage promotions, item shortages, or other needs.
Customer-Specific Picking	Customize instructions and print graphic-quality pick lists for specific combinations of customers and items to accommodate special needs such as specific labeling, preparation, or packaging requirements.
Enhanced Lot Management	Set custom rules for inventory date requirements such as shelf life, and receive automatic warnings when stock received falls below minimum acceptable levels.