

MICROSOFT BUSINESS SOLUTIONS—GREAT PLAINS

Standard

Running your business, you face a daunting job – managing your resources and business data effectively.

To run your business effectively, you need a powerful business solution, but most don't really match your needs – they're too expensive and you're paying for functionality that you'll never need.

Now Microsoft® Business Solutions–Great Plains® Standard gives you a solution designed to fit your distinctive needs. Based on its world-class business solution, Great Plains Standard gives you what you need: effective resource and information management with a price you can afford. And with Great Plains Standard's modular design, you purchase only the functionality you need.

With Great Plains Standard edition, you can take control of your business operations with tools for:

- **Financial Management** – including General Ledger, Accounts Payable, Accounts Receivable, Cash Flow Management, Bank Reconciliation and Electronic Funds Transfer
- **Supply Chain Management** – including Inventory Control, Invoicing, Sales Order Processing, and Bill of Materials
- **Human Resource Management** – including Direct Deposit, Payroll and Human Resources capabilities for up to 500 employees
- **Manufacturing Planning** – including Materials Requirements Planning, Manufacturing Order Processing, and Manufacturing Bill of Materials
- **Project Management** – including Project Accounting and PS Time and Expense Management
- **Reporting** – including Crystal Reports 9.0 Professional
- **Customization and Integration** – including Modifier with Visual Basic for Applications (VBA), Integration Manager and Integration Assistant for Excel

You know where you want to go.

Microsoft Business Solutions–Great Plains Standard will get you there.

Achieve Sound ROI

Designed for companies with fewer than 100 employees and under 10 users accessing data at a single time, Great Plains Standard gives you an enterprise-quality solution streamlined to suit your budget and IT resources.

Give yourself complete flexibility

Tailor Great Plains Standard to your specific needs by purchasing only the functionality and number of users that you need and expanding at any time as your business changes and grows.

Increase your efficiency

Empower your business and your employees with a straightforward, consistent approach to managing your business operations, including comprehensive financial, distribution, reporting, and project management capabilities.

Improve your business decisions

Manage your business data more effectively and get the answers you need to make better business decisions quickly and easily with intuitive tools and comprehensive modules that help you to analyze your business operations.

Master your financial operations

Make your financial operations work for you with integrated Great Plains Standard General Ledger, Payables and Receivables Management, and Cash Management applications, as well as advanced financial analysis capabilities that show you not only where you stand right now, but where you'll be in the future.

Upgrade seamlessly

When you invest in Great Plains Standard, you're assured the long-term backing of one of the biggest names in the industry – Microsoft Business Solutions, with a seamless upgrade to the Microsoft Business Solutions–Great Plains edition as your business needs grow and expand.



Take hold of a solution that unifies your critical business processes—from manufacturing, to supply chain management, to Human Resources and Payroll—and that connects all your information and transactions with your financials. Backed by Microsoft Business Solutions, easy to implement and maintain, Great Plains Standard is also supported by a vast network of Solution Developers/ISV's who can customize and extend your solution to meet specific needs.

Modules available for Great Plains Standard

(Modules in *italics* are only available with the MSDE database option)

FOUNDATION

Report and System Manager with
1 Professional user
Additional Professional users
(10 users total)
Crystal Reports® 9.0 Professional
Multiple Language Pricing

FINANCIALS

General Ledger with AFA and FRx
Desktop
Additional FRx Designer User
FRx Drill Down Viewer (Per Seat)
Fixed Assets Management
Multicurrency
Multidimensional Analysis
Receivables Management
Refund Checks
Collections Management
Payables Management
Bank Reconciliation
Electronic Bank Reconciliation
Electronic Funds Transfer for PM
Electronic Funds Transfer for RM
Revenue/Expense Deferrals
Cash Flow Management

SUPPLY CHAIN MANAGEMENT

Invoicing
Sales Order Processing w/ Advanced
Invoicing
Purchase Order Processing
Landed Cost
Inventory Control
Bill of Materials

HUMAN RESOURCES

Human Resources (1-100 employees)
Human Resources (101-250
employees)
Human Resources (251-500
employees)

PAYROLL (US OR CANADIAN)

Payroll (1-100)
Payroll (101-250)
Payroll (251-500)
Direct Deposit
Federal Magnetic Media
Payroll Connect

PROJECT

Project Accounting
PS Time and Expense

MANUFACTURING

Manufacturing Bill of Materials
Material Requirements Planning
Manufacturing Order Processing

TOOLS

Modifier with Visual Basic for
Applications (VBA)
Customization Site License
Integration Manager – Conversions
Integration Manager – Financials
Integration Manager - Distribution
Integration Assistant for Microsoft
Excel



The Heart of Great Plains Standard

Your Great Plains Standard database is a vital part of your overall business management solution, providing the infrastructure or foundation for your system. With Great Plains Standard, you have the option of running Microsoft SQL Server™ Desktop Engine (MSDE). Powered by SQL Server, MSDE offers an easy entry into SQL Server technologies, reliable data storage and management, and a stable platform for growth.

Key features of the MSDE database:

MSDE:

- SQL-based relational database
- Provides the database engine for Microsoft SQL Server
- Each MSDE database can be up to 2 gigabytes in size
- Support for single and dual processor systems
- MSDE has the smallest footprint of any edition of Microsoft SQL Server
- Ideal for any size installation and provides for easy upgrade to traditional product as your needs grow
- Easy to install and configure

As a division of the Microsoft Corporation, Microsoft Business Solutions developers work to ensure that all releases of Microsoft SQL Server provide the highest levels of performance and scalability for Great Plains.

Additional Database Options

While the benefits of Great Plains Standard utilizing the MSDE database will meet the needs for most businesses, there may be times when you want to consider additional database choices:

- Pervasive.SQL™ or c-tree™ will be available to purchase as database options for Great Plains Standard until December 31st, 2003. After that date, Great Plains Standard will be available only for MSDE. This may affect your decision about which database to use.
- Pervasive SQL accommodates files up to 64 gigabytes in size; c-tree has a file size limit of 2 gigabytes.
- Neither option provides support for Symmetric Multi-Process systems, but will normally operate on SMP.
- Security can be set at the operating system and Great Plains Standard levels only.
- Pervasive is easy to manage once it's configured, but frequent setup or connectivity problems are reported. c-tree is easy to set up.

"Microsoft SQL Server is an incredibly stable platform. It's never crashed, we've never had to run file maintenance on it and we've never had corrupt records. And our IT folks just love it!"

Dave Root,
Chief Financial Officer
Eagle's Flight



“Our vision of Microsoft Business Solutions was Microsoft technology, so we knew this database was going to be reliable and give us everything we were looking for.”

Dave Root,
Chief Financial Officer
Eagle's Flight

Customer for Life

When you invest in Microsoft Business Solutions–Great Plains Standard, you can count on a solution that will grow along with your changing needs. That means that if you decide to upgrade to Great Plains edition, you'll be able to take advantage of a seamless migration path without the hassles of data migration or learning a new system, as well receive full credit for your Great Plains Standard license towards a Great Plains edition license.

Award-Winning Service and Support

Recognized as one of the most responsive and innovative service teams in the industry, Microsoft Business Solutions backs your investment in Great Plains Standard by working with your local reselling partner to offer remarkable training and support services.

Regardless of which support plan you choose, you'll receive software updates and 24/7 access to CustomerSource, a Web site designed to enhance your productivity.

Transformational Assurance

A unique benefit of the Enhancements Support plan, Transformational Assurance provides that when you license Great Plains Standard and you stay current on the Microsoft Business Solutions Enhancement Program, you will be able to move to the future Microsoft Business Solutions business application suite without having to repurchase the functionality you already license. Any functionality equivalents between current solutions and the future solution are included as part of the Enhancement Program. This means your investments today and yesterday are even more valuable, because they enable you to manage your business now, while helping you prepare for the future and the benefits delivered as a result of .NET.

To take advantage of the Transformational Assurance feature, you will need to be licensed for a Great Plains Standard solution on the date of moving to the future Microsoft Business Solutions business application suite.

For more information on Great Plains Standard, visit www.microsoft.com/businesssolutions, or e-mail gpmidmkt@microsoft.com.