



B2B Tendering Module on Navision

Overview:

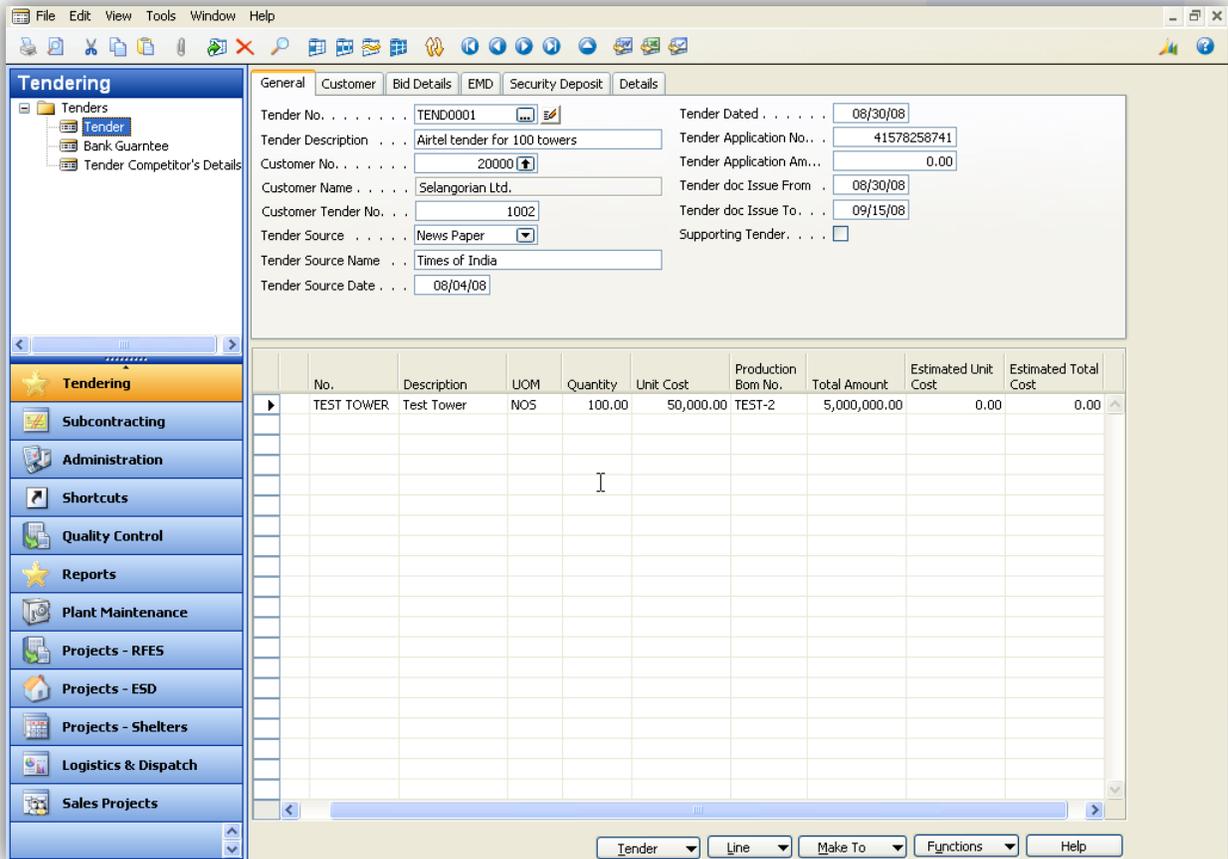
Organizations that rely on Institution business or businesses where tenders or notifications are floated require to capture information about such opportunities. Typically organizations that participate in tendering, which includes technical and commercial bids, need to record all the transactions & preparing check list of all the documents. The business involving tenders necessitates meeting deadlines and analysis at various hierarchies for approvals.

Commercials form an important part of tendering where all the transactions related to tender document amount, EMD, Security deposit and the Bank Guarantee or Fixed Deposits details have to be recorded and followed up.

B2B Tendering Module helps organizations to capture the details about new tenders, prepare check list, and document the commercial transactions.

Key Features of the module:

1. Creation Of Tender Document



Key Features of the module:

2. Tracking of tender application amount

The screenshot displays the 'Tendering' module interface. The 'EMD' tab is active, showing the following fields:

EMD Amount	500,000.00	EMD Paid Amount	0.00
EMD Payment Date		EMD Received Amount	0.00
EMD Received Date	12/30/08	EMD Adjusted Amount	0.00
EMD Requested Date	12/15/08		
EMD Required Date	01/12/09		

Below the fields is a table with the following data:

Type	No.	Description	UOM	Quantity	Unit Cost	Production Bom No.	Total Amount	Estimated Unit Cost	Estimated Cost
Item	TEST TOWER	Test Tower	NOS	100.00	50,000.00	TEST-2	5,000,000.00		0.00

3. Tracking of competitor details

The screenshot displays the 'Tendering' module interface, identical to the previous one. A context menu is open over the 'Tender Competitor's Details' field in the table, showing the following options:

- List
- Comments
- Ledger Entries
- Tender Posting Lines
- Check List
- Design Check List
- Tender Competitor's Details**

Key Features of the module:

4. Check list for submission of tender documents.
5. Provision to design a check list for item (product) specifications.
6. Conversion of tenders to sales orders
7. Tender scheduling.
8. Updating of tender bid details.
9. Integration of tender document with the related expenses documents on tendering.
10. Tracking of EMD details
 - Paid
 - Received
 - Adjusted
11. EMD recovery accounting and management
 - Adjustment from EMD
 - Adjustment from running bills
 - Security deposit paid and received
12. EMD recovery accounting and management
 - Bank guarantee purchase
 - Bank guarantee receipt
 - Bank guarantee closing
13. Security deposit accounting and management
14. Security deposit accounting and management
 - FDR purchase
 - FDR receipt
 - FDR closing

For Further Details, Please Contact

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