

PrecisionPoint  
Software



## *The business warehouse for Microsoft Dynamics*



### ***The PRECISIONPOINT ADVANTAGE***

PRECISIONPOINT'S BUSINESS WAREHOUSE does not approach the solution to your Business Intelligence needs as a custom development project. Instead PRECISIONPOINT'S BUSINESS WAREHOUSE is an **intelligent application** that maps the entire Dynamics transactional data to an efficient, high-speed business warehouse built on Microsoft SQL Server and associated BI tools.

PRECISIONPOINT SOFTWARE offers a robust, full-featured and tightly integrated business warehouse that is implemented in a matter of days - not weeks or months. The PrecisionPoint Business Warehouse application automates the entire end-to-end creation and maintenance process of the data warehouse.

*"Eighty percent of the work of implementing a successful business intelligence solution at a Microsoft Dynamics ERP site is creating the underlying business warehouse but with PrecisionPoint Software that all happens automatically."*

Thomas Black-Peterson, President  
Intelliminds A/S, Denmark

Until now, robust business intelligence and data warehouse solutions have been expensive to buy and even costlier to develop and maintain - especially for medium sized organizations. Now, for a fraction of the cost of in-house or external custom development, a sophisticated and powerful business warehouse can be automatically created and maintained using the PrecisionPoint Business Warehouse application.



**'Anyone who has Dynamics NAV should also be using  
PrecisionPoint Business Warehouse'**

Kevin Joy, Financial Controller, Ryvita

### **Application Reporting**

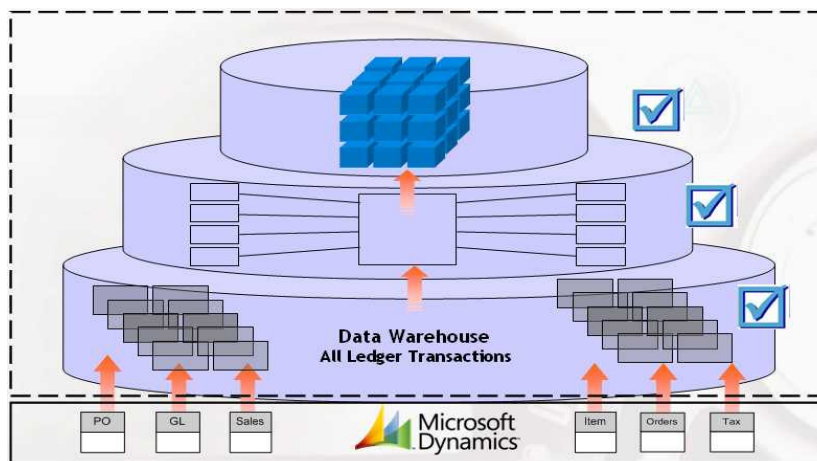
- Detailed Sales Analysis and Reporting
- Fully burdened Customer & Product Profitability
- Budget/Actual Variance Analysis Performance Reporting
- Supplier Performance Analysis
- Detailed Project/Jobs Analysis
- Inter-company Reconciliation Reporting
- Supply Chain Analysis - integrating ERP supply chain and inventory modules with financial ledger data
- Inventory Turn Analysis
- Project Accounting Reports
- Summary level Executive Dashboards



## ***An integrated relational data warehouse and Analysis Services Hypercube - reconciled in a single application***

Did you know that the most common cause of failed BI projects is data quality? Once the numbers are suspect, the integrity of the BI initiative is at risk and users will not trust the system. Without incorporating the logic of the ERP process chain into the data warehouse design, organizations risk reporting inconsistent data. Common symptoms are reflected in sales reports with revenue numbers that conflict with General Ledger financial reports and misleading profitability figures that don't reflect adjustments, rebates, returns and special incentive amounts – but that is just the “tip of the iceberg”. For organizations that must conform to new compliance reporting requirements, such as Sarbanes-Oxley, the consequences of such errors are severe. You have the correct logic and the correct numbers in your ERP system, but are they correctly represented in your data warehouse?

Make sure your BI system reflects the data integrity that is locked in your ERP system with precision. PrecisionPoint provides a **reconciled single version of the truth** with an auditable source of proof, down to the transaction level, in a single seamless environment.



### ***Product – Technical Overview***

#### ***How is PRECISIONPOINT integrated with Dynamics?***

PRECISIONPOINT BUSINESS WAREHOUSE integrates with Dynamics by taking a snapshot of the entire transaction level detail and building a complete business warehouse which is then updated daily or on demand for efficient processing.

#### ***Which versions of Microsoft Dynamics are supported?***

Dynamics NAV C/Side and SQL implementations from Version 2.01b - 5.0  
Dynamics AX 3.0 onwards

#### ***In what environment was PRECISIONPOINT developed?***

PRECISIONPOINT BUSINESS WAREHOUSE is 100% Microsoft-based leveraging BI technologies including SQL Server, Office, SharePoint and Office Business Applications – allowing for extensions or modifications using standard Microsoft SQL Server database and BI tools

### ***About the Company – PRECISIONPOINT SOFTWARE***

PRECISIONPOINT SOFTWARE is headquartered in the UK with regional sales and support offices in the USA in New Jersey, Massachusetts, and California with partners in Asia Pacific and South Africa.