



BSS.tire® 4.0

speed up your business ...

THE SOFTWARE-SOLUTION FOR **Tire - Retailers**

A Vertical Solution based on
Microsoft® Business Solutions-
NAVISION®

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BSS Begusch Software Systeme GmbH

Josef Gruber Strasse 4
9020 Klagenfurt
Austria / Europe
Tel: +43 (463) 242310
Fax: +43 (463) 242309
www.bss.co.at

The Software for more

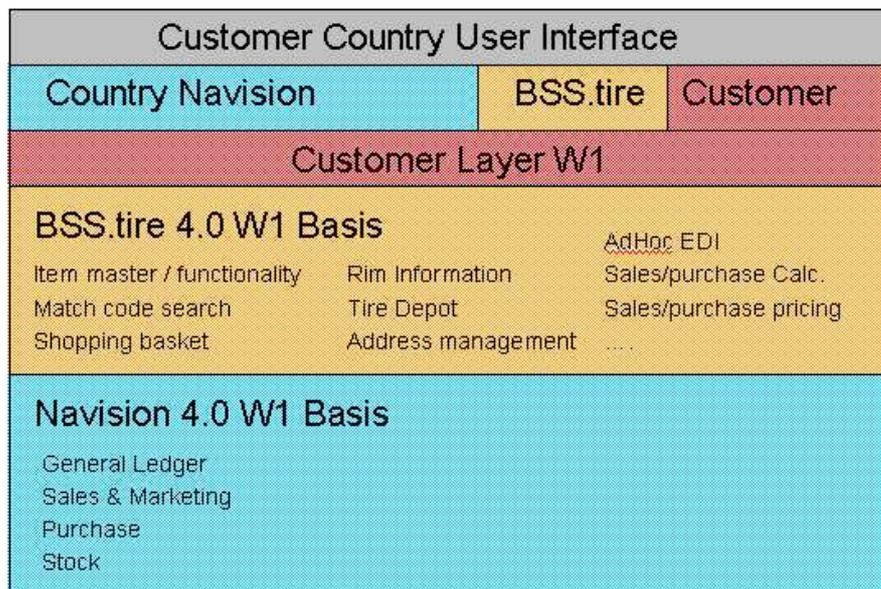
speed in the tire business

The market is changing: Increasing competition, rising demands, and a clutch of new technologies such as Internet, e-Commerce and WAP change your business daily. We have developed **BSS.tire** to help run your business efficiently and successfully. It's up to you to control the speed!

The software product, **BSS.tire**, has been specially designed for tire retailers and whole sales companies. It enables you to optimize your internal processes and workflow. It is perfectly adapted to your everyday working experience and offers exceptional value for money. This is possible thanks to the use of a unique concept: As our starting point, we take a proven inventory control system and adapt it to meet the needs of the tire branch.

As a real vertical add-on for MBS-Navision **BSS.tire** is a full integrated System and the results from the combination of **Microsoft Business Solutions - Navision** and the international experience of **BSS Begusch Software Systeme** in the field of tire dealing companies.

BSS.tire® integration in the world wide version of MBS Navision with the possibility to implement a separate customer layer.



Basic ERP System

Well fitting for tire retailers

MBS – Navision

A lot of the standard functionality of Navision is very useful for a tire retailer. For example the finance management or the supply chain management. All data of the sales & marketing module are linked to the CRM Module. This is very important for several campaigns and for marketing issues. Also the warehouse management of Navision is one of the most important functionalities for the delivery process.

At the other hand side the reporting and statistic Modules like the “dimensions” and the business analytics (data ware house) are the main moduls for the financial director and the general management.

BSS.tire main modules

Above all this major functionality BSS adds all the requirements of a tire dealer. An “easy to use” matchcode search and a shopping basket. The fully integrated AdHoc EDI is state of the art. Also the very helpful vehicle management and tire depot is one of the basic requirement of the tire retail business. The Rim information system is a comfort module to find out the fitting rims to a car.

But BSS had also a special focus to the purchase and sales price calculation. And to this processes a bonus settlement to the vendor and the customer.

The data communication via EDIFAKT or XML uses the standards of EDIWheel in all versions.

BSS.items maintenance

To round off the picture for a tire dealer BSS maintains a item master with more the 80000 tire, rim and add-on products.

Shopping basket central information

High availability of information

Easy to use

Shopping basket

The shopping basket is a central work sheet, with direct connection to all of the main functionalities of bss.tire. That's an important issue to speed up your sales process in the tire changing season or in the whole sales office. But also the sales order related purchase orders are easy done by the sales guy. The customer search via Name, Car, license plate or driver speed up your sales process. The correct pricing for a cash customer or a customer is a very important information which is available during the whole sales process. At every time you can check out the profit of each sales line and the whole order. You are also able to adjust manually the prices or the totals of order

This basket is a central turntable and a comfortable utility for the rapid creation of sales.

AdHoc EDI

Thanks to AdHoc Tire you can check directly from an order entry or inquiry the availability of the items by your manufacturer via EDI and send your orders. So you can make the availability check while sales talk, directly from the PC on the sales desk, no matter whether the telemarket of your manufacturer is available or not.

If you want to restock in the evening, on the weekend, off normal trading hours of your vendor's, you can check availability and place orders 24 hours a day.

AdHoc EDI is a real time request and order method from the Point of Sale to the Vendor or Manufacturer of the product

Shopping basket

- Connector to the sales documents
- Connector to the purchase documents
- Connector to the vehicle information
- Connector to the CRM module
- Connector to the tire depot
- Connector to the rim information system
- Pricing module to fix the price for the customer
- Connection to matchcode search and recourses

The easy way to make the deal with the customer. All important data in one view.

No.	Description	Description 2	Adhoc Ordered	Quantity	Unit Price	Line Amount
030035750	Goody 195/65 R 15 91 H	Excellence		4	88,8792	355,52
TDL000002	Assembly steel rim			4	4,466	17,86
TDL000005	Wheel change			4	4,002	16,01
TDL000058	Weights 50g			4	3,364	13,46

Matchcode search quick item request

Match code search

- Display the customer pricing
- Sorting possibilities i.e. margin, priority, vendor...
- Filtering if items available in my stock or in the neighbour hood
- Predefined filters for season, pricing group, etc...
- Predefined views for sales, purchase, set inquiry, branch office stock information

Match code

The match code in tire business is a simple description of a product to find it easily in the item master (i.e. 1956515V – means a tire with a wide of 195 mm, the cross section is 65%, the rim diameter is 15" ant its speed index is V)

How to use it...

Searching and finding items is of central importance to **BSS.tire**. By entering the match code in the field „item-number“ it is automatically interlinked with the match code query and the desired items are displayed. According to the **season** the summer - and non seasonal tires, or the winter – and non seasonal tires are displayed. The **Sorting** of the display (ascending and descending) is controllable from the user.

By entering the customer's number or by call from the creating orders, the individual customer's prices are visible.

As all items from the stock are to be sold, the program has the possibility to display only **inventory items** or all items. For a rapid requisition all items can be shown, where the stock is less than four pieces.

Thanks to the **filtering technique**, which is characteristic for MBS-Navision, data can be filtered that you get only the data which is important for your quote. Thus, you can preset season, sorting, view, branch, item main group, item subgroup and item position group, etc. The filters get different names but are to be changed at any time, thus you can change the whole filtering with only one input.

Different **displays** on the data can be selected. Every display contains information that you need for the customer's information. The basic display contains prices and the stock. In addition to that, the standard display contains profit in EUR and percent, and more quantity fields like open ordering quantity, etc. The branch display shows the prices and the stock of every single branch. More displays can be set, or are already preset.

Description	Description 2	Customerprice Excl. VAT	Pricelisteprice Excl. VAT	Unit Price Excl. VAT	CB Price Excl. VAT	Inventory
Bridge 195/65 R 15 ... B 390		52,35	52,35	97,00	97,00	96,00
Bridge 195/65 R 15 ... ER 31		56,40	56,40	104,50	104,50	60,00
Bridge 195/65 R 15 ... ER 30 (BMR-3ez)		56,40	56,40	104,50	104,50	62,00
Goody 195/65 R 15 ... Hydragrip		73,46	73,46	93,00	93,00	87,00
Goody 195/65 R 15 ... Hydragrip		75,83	75,83	96,00	96,00	43,00
Cont1 195/65 R 15 ... EcoContact 3 NO		37,44	37,44	90,50	90,50	63,00
Goody 195/65 R 15 ... Excellence		76,62	76,62	97,00	97,00	95,00
Cont1 195/65 R 15 ... CT 22		41,78	41,78	101,00	101,00	118,00
Bridge 195/65 R 15 ... B 330 EVO		46,69	46,69	86,50	86,50	89,00

Quick information about all items in stock or not in stock with the actual customer price

The way from the best price... ...to the highest profit

Purchase price calculation

The purchase calculation is the module, which can help to earn money. The conditions of the vendors are stored in **bss.tire**, as they were arranged. This is only possible thanks to the brilliant structure in **bss.tire**.

Conditions are not connected to the item master, because you can have different vendors or sources of supply for the same item.

Vendor Bonus Settlement

The settlement of the granted conditions with the vendors represents, because of this description, no more challenge. All conditions or condition parts are cited in tabular form and are stored per purchase document. Therefore a settlement can occur by pressing a button, particularly as later changed conditions are displayed with an own program. That saves time that can be invested into customers.

Sales price calculation

You are free in your calculation of the sales prices, as well. You have the possibility to calculate as many sales prices as you like according to the same scheme as the purchase prices. Dependent on the level of the calculation base price of the items, you can deposit different calculations formula (to calculate more expensive items better). In this manner you are able to react to the competition situation very easy.

In addition to the "Sales price" you can define a discount system that depends as well on the parameters, mentioned above, and each of them contains a 3 discount percentage and one discount currency.

Customer pricing

To find out the proper price for customer BSS.tire uses the "best price system". This module compares all available prices for the specific customer (i.e. member off a buying syndicate, campaign price...) and takes the best price to the front.

Add-on modules **completing the functions**

Tire Depot – the hotel for customer tires

We consider the storage of customer tires an important tool to ensure the loyalty of the already existing customers. These customers, which have stored their tires at your company, are going to come to you the next season to change over, too. You find the stored tires via all relevant data like customer name, vehicle model, license number of the vehicle, name of the driver, pin location, phone number, etc.

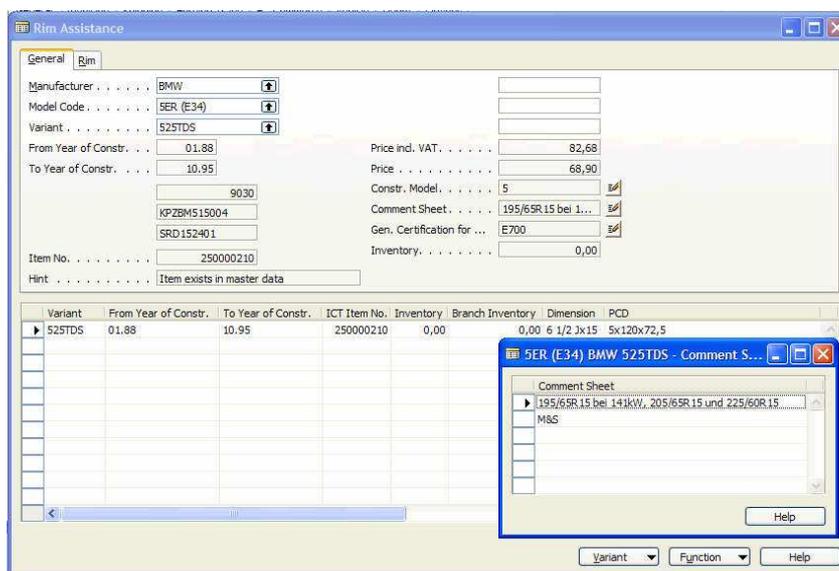
The acquisition of the data is just as comfortable as fast. From an overview list you are able to look at existing depots, or start the creation of a new depot. **bss.tire** suggests you the empty bin locations automatically. You don't have to search very long to find the next empty bin.

Storage and evacuation documents can be printed as well as labels for fixing on the tires.

The respectively penultimate set of tires will be suggested to you for the storage (last same season). You only add the profile depth and the additional services, which should be done by your employees in lower season. All printed documents will be archived, like it is usual in **MBS-Navision**, i.e. they can be retrieved anytime. (NAVIGATE)

Steel wheel information System

A complete assistance for of the customers can only be proceeded, if all required information are available on your screen. The Steel Rim Assistance contains the complete product range of the companies ALCAR, SÜDRAD and KRONPRINZ. By the input of the make of the vehicle and the model you get all the information for tire equipment, operating licenses, mounting hints, inventory and prices. If desired, the steel rims can be displayed in picture.



All information for a specific car in one screen fully integrated in the standard application

Cash register

bss.tire integrates all transactions into your business flow in a straightforward, secure, and efficient way.

The administrative work in your company is reduced to a minimum thanks to the comprehensive and consistent use of registers and the automatic posting processes. The payment transactions are transparent and can be traced at any time.

The user has the possibility to split all payments between cash and a number of credit cards. To balance the open amount of a credit customer with cash is one of the standard functionalities.

But not only receive transactions are available, also the payments for standard expenses like mail charges, accommodations and cash purchase for miscellaneous items or goods are pre - definable and can be settled in detail.

The multiple currency ability is one of the essential functions for tire dealers in border areas.

All in all the cash register is one of the benefits for the tire dealer

The screenshot displays the 'Cash Register small' window in the BSS.tire software. The window is divided into several sections:

- General:** Contains fields for Cash Register No. (KASSA-001), Cash Reg. Status (No manual lock for cash register), Payment (In/Out) (Payment - In), Date (12.06.05), Clock Time (11:57:30), Payment Amount (LCY) (340,85), Down Payment Amount (0,00), Amount to Pay (LCY) (340,85), Means of Payment Code, Amount Given (LCY) (340,85), and Change Money (LCY) (0,00).
- Options:** Includes Code, Version 2, Items Code (BBL), Count % (0), Print Date (12.06.05), Method Code (KASSE), and Billing VAT (checked).
- Customer Information:** Lists Sell-to Customer, Ship-to Addresses (0), Contacts (20), Sales History, Bill-to Customer, and Avail. Credit (0).
- Cash Register Payment Method:** A table showing the breakdown of payments:

Means o...	Amount	Currenc...	Amount (LCY)	Comment	Account ...	Other M.
GELD	100,00		100,00		2910	
VISA	240,85		240,85		2912	✓
- Summary:** Amount to Pay (-340,85), Recorded Payme... (340,85), Change Money (0,00).

Buttons for OK, Cancel, and Help are located at the bottom of the window.

Master data...

no time on item maintenance

Item Master

The body of the item master was extended by a number of additional information and functionality

The items are split into item classes. According to the class additional information, i.e. width of the tire, cross section, diameter, tread pattern, etc. are entered. Several Match codes are generated automatically by predefined submittals as well as the item description. That aims to your business to find out the required tires quick and easy.

Item Master maintenance

But not only the functionality, also the master data itself are an integrated component of BSS.tire. At the moment BSS item master contains at least 40.000 tire items, more than 80000 rims and a number of miscellaneous tire add on product.

This master data are available all over Europe. The list price maintenance at the moment is available in Germany, Austria, Switzerland, Turkey and Belgium.

Partner information **BSS.tire certified consultant partner**

Partner Logo

Partner Information

Partner Contact data

BEGUSCH SOFTWARE SYSTEME GMBH (BSS): More than 20 years ago BSS specialized itself in software development for the tire and spare part dealer business. Today BSS has more than 100 customers with about 2,000 workstations in Austria, Germany, Switzerland and Slovenia. In cooperation with Microsoft Business Solutions software from BSS is available in Europe and all over the world.

15 employees and some freelancers are developing the BSS solutions. The focus of services of BSS is placed on software development, maintenance and hotlines service.

Since 2003 the new, multilingual, international Solution **BSS.tire**[®], based on Microsoft Business Solutions-NAVISION[®] and some of the brilliant features of INCADEA[®] is available for tire retailer all over Europe.

Microsoft Business Solutions-NAVISION[®] was developed on the requirements of the medium-sized business. For business management reasons all functions were included as well as the development environment, the distribution channel, the Support background and the forward-looking technology.

BSS.tire[®] assists its users to make their business more efficient and prosperous. The workflow, as well as the human resource planning, will also be optimized. Easy-to-use desktop, high performance information inquiry and the good price-performance ratio are one of the principal reasons to use **BSS.tire**[®] in all areas of the tire dealing business.

BSS is one of the key members of the EDI Board in Germany to enhance the electronic data interchange in Europe for tire manufactures and dealers.

For further information please refer to: www.bss.co.at

Begusch Software Systeme Gesellschaft m.b.H

Josef Gruber Strasse 4 – 9020 Klagenfurt – Austria / Europe – Telefon +43 (463) 242310 – Fax +43 (463) 242309

E-Mail: office@bss.co.at – internet: www.bss.co.at

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Microsoft Business Solutions ist eine der sieben Geschäftsbereiche der Microsoft Corporation mit insgesamt 276.000 Kunden und 3.800 Mitarbeitern. Er bietet vollständig integrierte Unternehmensanwendungen für kleine und mittelständische Firmen sowie Organisationen mittlerer Größe an, die die durchgängige Automatisierung von Geschäftsprozessen zwischen Mitarbeitern, Kunden, Lieferanten und Partnern ermöglichen.

Die Lösungen optimieren strategische Geschäftsprozesse, angefangen bei Finanzbuchhaltung, Businessanalysen und Human Resource Management über Projektmanagement, Customer Relationship Management, Supply Chain Management und E-Commerce bis hin zu Fertigung und Handel. Die Businesslösungen basieren auf Standardsoftware und sind – bei einem

Sehr guten Preis-Leistungsverhältnis – exakt auf die Bedürfnisse wachsender mittelständischer Unternehmen ausgerichtet. Sie sind schnell zu implementieren, einfach zu bedienen und leicht an wechselnde Anforderungen anpassbar.

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