



ExactShip Value Propositions:

ExactShip technology is a platform that connects directly and instantly with its carriers. ExactShip's Freight management tools are flexible and simple to use to deliver Operational, Strategic, and Financial benefits to your current and future business operations. Freight touches nearly every facet of an organization and the ExactShip tools connect your internal stakeholders, your carriers, your trading partners and your business systems into a single shared system of record.

Operational Benefits:

ExactShip's web based solutions are accessible and built from a shipper's perspective. The underlying theme is to use technology to automate the collection of information so people can make the right decisions, and share that information so stakeholders can self-serve to capture relevant information when they need it.

- Integrate with current order management systems, CRM systems and ERP business systems to manage every aspect of your shipment operations.
- ExactShip instantly collect rates, transit times and Quote IDs from your carriers on every shipment.
- All known accessorial and fuel charges are included in quoted price.
- Auto-calculate mark-ups for outbound prepaid shipments.
- Book the shipment with a couple of Clicks:
 - Notify the awarded carrier
 - Auto generate BOLs, and shipping labels
- Centralized tracking and Proof of delivery.
- Enable customers to track their own orders.
- Manage packing and distribution.
- Create a detailed history for each shipment.
- Gain visibility to inbound freight before it leaves your suppliers docks.
- Self audit LTL and Full Load through exception report.
- Mine lane specific price variances.
- Evaluate claims and operational issues.
- Leverage intelligence for negotiating better rates.
- Use a single interface to work with current and additional carriers with minimal operational impact.

Strategically

The business intelligence capture in ExactShip's database is used to make the best strategic decisions. Much of the data available is easily accessible in great detail for the first time opening new strategic considerations on Carrier negotiations and customer pricing for freight. Use ExactShip to build custom reports, and benchmarks.

- Improve profitability throughout the company.
- Real-time business intelligence.
- Direct real-time collaboration with service providers.
- Replace the Classic "bid package" with collaborative contract changes.
- Measure carrier effectiveness.
- Measure vendor compliance.
- Enhance business relationships.
 - Supplier
 - Customers
- Maintain central cost controls over numerous locations.
- Leverage spend to use freight as a profit center.
- Take control of your Inbound and Returns spend.
- Adopt a direct pay model with carriers eliminate audit and invoice process.

Financially

Most companies use a series of assumptions and averages to make freight carrier selections because tools were not available to access individual carrier rates in real-time. ExactShip exposes the strengths and variances of your individual carriers instantly so your operations staff can make the right decision every time.

- Reduce time to invoice customers.
- Eliminate the need for AR traffic.
 - Pre audit trough exception reports
 - Notify carriers instantly with exceptions
- Consider Direct Pay model that eliminates carrier invoicing process.
- Access a full complement of reporting tools and design your own customer reports.
- Integration with your ERP system to eliminate manual data entry.